



YACHT
CHARTERS
IN GREECE
& CROATIA

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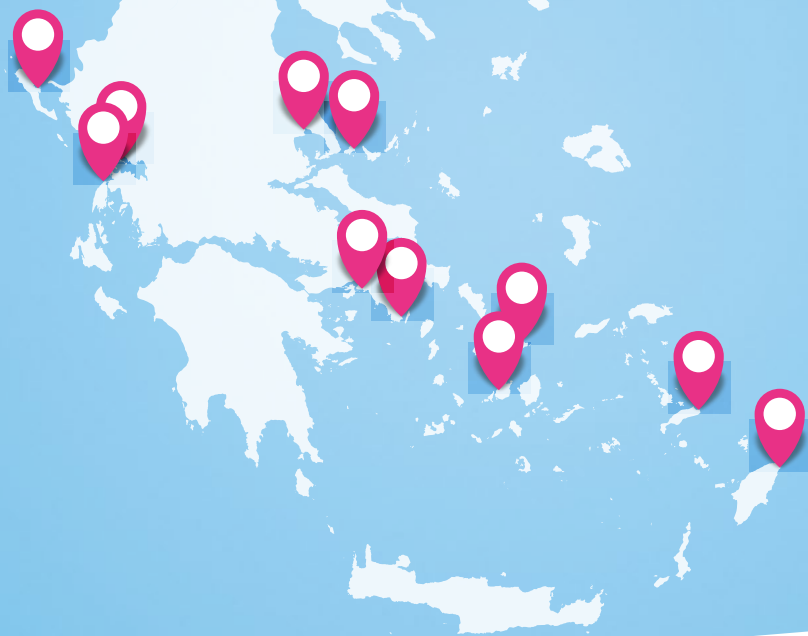
2023

BAREBOAT PRICE LIST

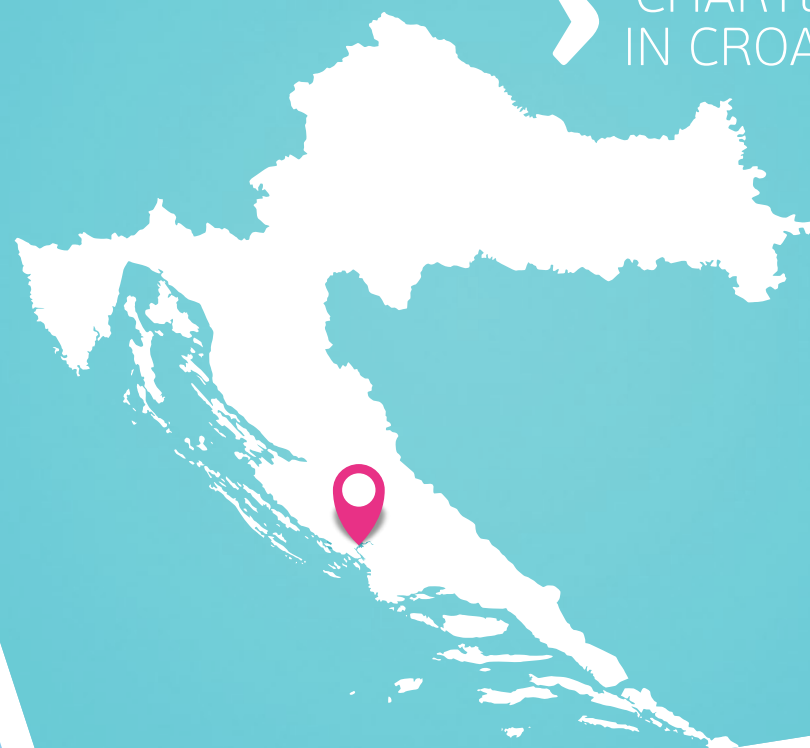
BARE BOAT PRICE LISTS 2023
IN GREECE & CROATIA



> CHARTERS
IN GREECE



> CHARTERS
IN CROATIA





SAILING YACHTS /

Charter rates in Euro (€)
referring to **weekly charter**
period (7 nights / 6 days)

YACHT MODEL	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -20/05	20/05 -17/06	17/06 -29/07	29/07 -19/08	19/08 -16/09	16/09 -30/09	30/09 -14/10	14/10 -31/12	SECURITY DEPOSIT
Hanse 588*	17,20	2020	3+1 / 3+1	7.550	8.800	10.350	12.050	13.900	12.050	10.350	8.800	7.550	4.000
Hanse 575	17,15	2014	4+1 / 5	5.750	6.750	8.400	9.400	10.750	9.400	8.400	6.750	5.750	4.000
Bavaria C57	16,70	2021	5+1 / 3+1	6.450	7.550	9.550	10.850	12.050	10.850	9.550	7.550	6.450	4.000
Sun Odyssey 54ds*	16,75	2007	4+1 / 4+1	2.900	3.850	5.100	5.400	6.050	5.400	5.100	3.850	2.900	3.500
Hanse 548	16,22	2018	4+1 / 4+1	4.900	6.750	8.250	9.650	11.250	9.650	8.250	6.750	4.900	4.000
Jeanneau 54	16,16	2016	4+1 / 4+1	3.600	5.650	7.100	8.400	9.400	8.400	7.100	5.650	4.200	3.500
Dufour 530	16,35	2021-23	3+1, 5+1 / 3+1, 4	4.650	6.300	7.950	9.295	10.750	9.295	7.950	6.300	4.650	3.500
Oceanis 51.1	15,94	2018-22	4+1, 5+1 / 4+1, 3	3.200	5.050	6.850	7.550	9.150	7.550	6.850	5.050	3.800	3.500
Oceanis 50F	15,42	2012	4+1 / 4+1	2.500	3.300	4.400	5.100	5.900	5.100	4.400	3.300	2.600	3.000
Sun Odyssey 519*	15,38	2016	5+1 / 3	2.750	4.400	5.650	6.400	7.400	6.400	5.650	4.400	3.450	3.500
Sun Odyssey 509	15,38	2015	5+1 / 3	2.700	4.200	5.250	6.150	7.100	6.150	5.250	4.200	3.400	3.500
Hanse 508	15,55	2019-20	5+1 / 3+1	3.050	4.850	6.250	7.050	8.450	7.050	6.250	4.850	3.800	3.000
Hanse 505	15,40	2015	5+1 / 3	2.700	4.200	5.500	6.150	7.100	6.150	5.500	4.200	3.400	3.000
Cyclades 50.5	15,62	2008	5+1 / 4	2.400	3.150	4.200	4.900	5.700	4.900	4.200	3.150	2.400	3.000
Bavaria Cruiser 51	14,99	2016	5 / 3	2.700	5.500	5.500	6.150	7.100	6.150	5.500	4.200	3.400	3.000
Sun Odyssey 490	14,42	2019-23	4+1, 5+1 / 4, 3	3.250	4.850	6.000	6.900	7.950	6.900	6.000	4.850	3.800	3.000
Oceanis 48	14,60	2014-15	5 / 3	2.500	3.550	4.850	5.400	6.650	5.400	4.850	3.550	3.000	3.000
Sun Odyssey 479	14,43	2018	4 / 4	2.600	3.800	5.150	5.850	6.900	5.850	5.150	3.800	3.100	3.000
Dufour 470	14,85	2022-23	4+1 / 4	2.950	4.200	5.500	6.500	7.500	6.500	5.500	4.200	3.600	3.000
Oceanis 46.1	14,60	2019-22	4, 5 / 4, 3	2.700	3.800	5.250	5.950	7.050	5.950	5.250	3.800	3.400	3.000
Bavaria C46 Style	13,60	2022	4 / 3	2.550	3.800	5.150	5.850	6.850	5.850	5.150	3.800	3.050	3.000
Bavaria cruiser 46	14,27	2014-17	4 / 3	2.000	2.950	3.950	4.450	5.300	4.450	3.950	2.950	2.200	3.000
Dufour 460 GL	14,15	2020	4 / 4	2.700	3.800	5.250	5.950	7.050	5.950	5.250	3.800	2.700	3.000
Bavaria C45	14,40	2019	4 / 3	2.550	3.800	5.150	5.850	6.850	5.850	5.150	3.800	3.050	3.000
Hanse 458	14,04	2019-21	3, 4 / 2	2.500	3.650	4.900	5.750	6.750	5.750	4.900	3.650	2.950	3.000
Hanse 455	13,55	2015-18	4 / 2	2.250	3.300	4.450	5.100	6.050	5.100	4.450	3.300	2.450	3.000
Oceanis 45	13,85	2012-16	4 / 2	2.250	3.300	4.450	5.000	5.950	5.000	4.450	3.300	2.450	3.000

* For skippered charters only, Skipper fee not included



SAILING YACHTS /

Charter rates in Euro (€)
referring to **weekly charter**
period (7 nights / 6 days)

YACHT MODEL	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -20/05	20/05 -17/06	17/06 -29/07	29/07 -19/08	19/08 -16/09	16/09 -30/09	30/09 -14/10	14/10 -31/12	SECURITY DEPOSIT
Bavaria cruiser 45	14,27	2010-12	4 / 3	1.850	2.900	3.750	4.200	5.250	4.200	3.750	2.900	2.000	3.000
Sun Odyssey 440	13,00	2018-23	4 / 2	2.450	3.650	4.650	5.500	6.250	5.500	4.650	3.650	2.850	2.500
Sun Odyssey 439	12,90	2015	4 / 2	2.000	2.900	3.500	4.100	4.700	4.100	3.500	2.900	2.250	2.500
Hanse 430	13,26	2009-10	3 / 2	1.700	2.250	3.100	3.650	4.450	3.650	3.100	2.250	1.800	2.500
Dufour 430	13,24	2020-22	4 / 2	2.350	3.450	4.400	5.350	6.150	5.350	4.400	3.450	2.700	2.500
Oceanis 43	13,26	2008	4 / 2	1.700	2.250	3.100	3.650	4.450	3.650	3.100	2.250	1.800	2.500
Sun Odyssey 43	13,21	2001	4 / 2	1.600	2.000	2.450	2.750	3.150	2.750	2.450	2.000	1.600	2.500
Sun Odyssey 419	12,76	2018	3 / 2	1.950	2.850	3.550	4.150	4.800	4.150	3.550	2.850	2.300	2.500
Hanse 418	12,40	2019-21	3 / 2	1.950	2.950	3.650	4.150	4.900	4.150	3.650	2.950	2.300	2.500
Hanse 415	12,40	2014-17	3 / 2	1.800	2.450	3.150	3.750	4.400	3.750	3.150	2.450	2.000	2.500
Oceanis 41.1	12,43	2020	3 / 2	1.950	3.050	3.800	4.150	5.150	4.150	3.800	3.050	2.300	2.500
Oceanis 41	12,43	2013	3 / 2	1.750	2.350	3.050	3.650	4.150	3.650	3.050	2.350	1.950	2.500
Bavaria Cruiser 41	12,40	2020	3 / 2	1.900	2.750	3.600	4.000	4.700	4.000	3.600	2.750	2.200	2.500
Bavaria Cruiser 41	12,35	2015-17	3 / 2	1.800	2.450	3.150	3.750	4.350	3.750	3.150	2.450	2.000	2.500
Sun Odyssey 410	12,02	2019-23	3 / 2	2.300	3.100	4.050	4.400	5.250	4.400	4.050	3.100	2.600	2.500
Oceanis 40.1	12,87	2021-23	4, 3 / 2	2.300	3.300	4.300	4.750	5.650	4.750	4.300	3.300	2.600	2.500
Hanse 400	12,23	2006	3 / 2	1.550	1.900	2.600	2.800	3.500	2.800	2.600	1.900	1.550	2.000
Salona 40	11,99	2007	3 / 1	1.800	2.300	2.950	3.400	3.950	3.400	2.950	2.300	1.800	2.000
Oceanis 393	11,60	2006	3 / 2	1.550	1.900	2.600	2.800	3.500	2.800	2.600	1.900	1.550	2.000
Dufour 390	11,94	2022	3 / 3	2.050	2.750	3.600	4.000	4.700	4.000	3.600	2.750	2.350	2.000
Hanse 385	11,40	2014-17	3 / 1	1.650	2.200	2.850	3.550	4.050	3.550	2.850	2.200	1.750	2.000
Oceanis 38.1	11,50	2018	3 / 2	1.850	2.350	3.050	3.800	4.350	3.800	3.050	2.350	1.950	2.000
Oceanis 38	11,15	2015	3 / 1	1.650	2.050	2.800	3.500	4.050	3.500	2.800	2.050	1.750	2.000
Sun Odyssey 36i	10,94	2008-10	3 / 1	1.500	1.850	2.250	2.450	2.900	2.450	2.250	1.850	1.500	2.000
Oceanis 35	10,45	2015	3 / 1	1.650	2.000	2.700	3.050	3.750	3.050	2.700	2.000	1.650	2.000
Sun Odyssey 349	10,34	2018	3 / 1	1.750	2.100	2.850	3.200	3.950	3.200	2.850	2.100	1.750	2.000
Hanse 345	10,40	2013-17	3 / 1	1.550	1.900	2.600	2.800	3.500	2.800	2.600	1.900	1.550	2.000
Hanse 325	9,63	2012-13	2 / 1	1.450	1.650	2.000	2.250	2.800	2.250	2.000	1.650	1.450	2.000



SAILING CATAMARANS /

Charter rates in Euro (€)
referring to **weekly charter**
period (7 nights / 6 days)

CATAMARAN MODEL	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -20/05	20/05 -17/06	17/06 -29/07	29/07 -19/08	19/08 -16/09	16/09 -30/09	30/09 -14/10	14/10 -31/12	SECURITY DEPOSIT
Lagoon 50*	14,76	2018-22	6+2 / 4+1	6.500	9.850	12.550	14.300	16.950	14.300	12.550	9.850	7.750	4.000
Lagoon 50	14,76	2019-22	6+2 / 4+1	6.500	9.850	12.550	14.300	16.950	14.300	12.550	9.850	7.750	4.000
Bali 4.8	14,28	2020-21	6+2 / 6	6.150	9.350	11.950	13.600	16.100	13.600	11.950	9.350	7.350	4.000
Bali 4.6	13,56	2021	5+2 / 4	5.750	7.850	9.650	11.450	13.750	11.450	9.650	7.850	6.000	4.000
Lagoon 46	13,99	2020-22	4+2 / 4+1	5.350	7.500	9.150	10.900	13.050	10.900	9.150	7.500	5.750	4.000
Lagoon 450F	13,96	2018-20	4+2 / 4+1	4.900	6.850	8.650	10.150	12.200	10.150	8.650	6.850	5.350	3.500
Lagoon 450F	13,96	2015-16	4+2 / 4+1	4.200	5.950	7.600	8.850	10.750	8.850	7.600	5.950	4.800	3.500
Elba 45	13,45	2021	4+2 / 4	5.500	7.600	9.250	11.150	13.300	11.150	9.250	7.600	5.850	4.000
Excess 14	13,9	2023	4+2 / 4+1	5.000	6.950	8.750	10.300	12.500	10.300	8.750	6.950	5.500	4.000
Bali 4.3	13,10	2020	4+2 / 4	4.300	6.000	7.850	9.250	11.450	9.250	7.850	6.000	5.150	3.000
Bali 4.3	13,10	2017	4+2 / 4	3.650	5.250	6.750	8.150	10.250	8.150	6.750	5.250	4.450	3.000
Lagoon 42	12,80	2020-23	4+2 / 4	4.200	6.200	7.600	9.050	10.850	9.050	7.600	6.200	4.750	3.000
Lagoon 42	12,80	2017-19	4+2 / 4+1	3.800	5.400	6.750	8.250	9.950	8.250	6.750	5.400	4.350	3.000
Bali 4.2	12,80	2023	4+1 / 4+1	4.300	6.400	8.000	9.400	11.600	9.400	8.000	6.200	5.250	3.000
Lagoon 421	12,60	2015	4+2 / 4+1	3.600	5.100	6.200	7.700	9.400	7.700	6.200	5.100	4.100	3.000
Bali 4.1	12,37	2018-20	4+2 / 4	3.750	5.350	6.500	8.050	9.850	8.050	6.500	5.350	4.300	3.000
Catspace	12,33	2020-23	4 / 4	3.750	5.150	6.350	7.850	9.350	7.850	6.350	5.150	4.300	3.000
Isla 40	11,93	2022-23	4+1 / 4+1	3.750	5.150	6.350	7.850	9.350	7.850	6.350	5.150	4.300	3.000
Isla 40*	11,93	2022	4+1 / 4+1	3.850	5.450	6.600	8.150	9.950	8.150	6.600	5.450	4.400	3.000
Lucia 40	11,73	2020	4 / 4	3.400	5.050	6.250	7.550	8.950	7.550	6.250	5.050	4.050	3.000
Lagoon 40	11,74	2020-23	4+2 / 4+1	3.400	5.050	6.250	7.550	8.950	7.550	6.250	5.050	4.050	3.000
Excess 12	11,73	2020	4+2 / 4+1	3.400	5.050	6.250	7.550	8.950	7.550	6.250	5.050	4.050	3.000
Lagoon 400s2	11,97	2016-18	4+2 / 4	2.900	4.450	5.600	6.900	8.150	6.900	5.600	4.450	3.750	3.000
Excess 11	11,33	2021-23	4+2 / 2	2.900	4.550	5.650	6.350	7.700	6.350	5.650	4.550	3.800	3.000
Lagoon 39	11,74	2014-15	4+2 / 4	2.600	3.650	4.900	5.700	6.750	5.700	4.900	3.650	3.050	3.000
Lagoon 380	11,55	2011-18	4+2 / 2	2.450	3.500	4.550	5.200	6.550	5.200	4.550	3.500	2.800	3.000

* For skippered charters only, Skipper fee not included



TERMS

CHARTER RATES INCLUDE

Use of yacht with her equipment • Yacht Insurance • VAT at current rate (discounted to 12%, subject to conditions) • Clean Linens (bed sheets & bath towels, 1 set per person per week, for up to 2 weeks max) • Outboard motor & first fill of gasoline • 1x full spare bottle of cooking gas • Berthing fees for first & last night at the marina/port • Yacht disinfection prior to boarding • Covid kit onboard • Final cleaning.

CHARTER RATES DO NOT INCLUDE

Charter Expenses (e.g. standard charter pack, fuel & water consumption, berthing & canal fees, provisioning, charterer's expenses & extras) • Special Arrangements (e.g. airport pickup & transfers, early check-in, advance provisioning etc.) • Other Insurance (e.g. traveler's insurance, trip cancellation or curtailment, personal items, skipper's liability) • Crew (i.e. skipper/cook) • Water toys, equipment, or services listed as extras.

CHARTER RATE DISCOUNTS

- ▶ **2 week charter:** -5% ▶ **3 week charter:** -10%
- ▶ **4 week charter:** -15% ▶ **Early booking** (till 31/12/2022): -10% ▶ **Boat show:** -5%
- ▶ **Repeat Istion Client:** -5%

- ▶ **Istion World Club Members:** -5%
- ▶ **Multiple bookings:** -5%
- ▶ **Maximum total discount combined:** -15%.

PRICES

All prices in Euro • Prices & Terms subject to change without prior notice • Items marked (*) are by independent providers, non-commissionable, subject to availability, payable in cash only by Charterer, on spot prior to embarkation • In the unlikely event of an administrative error leading to an incorrect price being published, we reserve the right to correct it.

EMBARKATION

On charter period start date, from 17:00hrs. Yacht delivered cleaned, disinfected, with fresh clean linens, full in fuel & water.

DISEMBARKATION

On charter period end date, by 09:00hrs. Yacht to be redelivered in same condition as received, full in fuel & water.

RETURN TO DISEMBARKATION PORT-CHECK IN/OUT

Compulsory return to redelivery base the evening before disembarkation, latest by 18:00hrs. Time needed for check in/out procedures is deemed part of the charter period.

CHARTER BASES

Istion charter bases: Athens, Lavrion, Kos, Rhodes, Lefkas, Preveza, Corfu, Volos & Skiathos. **Pick up possibilities:** Mykonos, Paros or other ports upon request & availability.

ONE-WAY FEES*

Athens-Lavrion: €400, **Athens-Dodecanese:** €1.200, **Athens-Cyclades/Sporades:** €800, **Athens-Ionian:** €1.900, **In-between Dodecanese/Ionian/Cyclades:** €500, **Preveza-Lefkas:** €300, **Volos-Skiathos:** €300.

Same one-way fees apply for vice-versa routing. Other possibilities upon request.

COMPULSORY PER CHARTER, STANDARD CHARTER PACK*

- ▶ **2 Cabin Sailing Yacht:** €100
- ▶ **3 Cabin Sailing Yacht:** €140
- ▶ **4 Cabin Sailing Yacht:** €180

- ▶ **5 Cabin Sailing Yacht:** €220
- ▶ **6 Cabin Sailing Yacht:** €270
- ▶ **Sailing Catamaran up to 39ft:** €200
- ▶ **Sailing Catamaran 40-43ft:** €250
- ▶ **Sailing Catamaran 44-47ft:** €300
- ▶ **Sailing Catamaran 48-50ft:** €350

Non-commissionable, cash payment only, directly by Charterer, on spot, prior to embarkation.

SECURITY DEPOSIT

Before embarkation, Charterer will deliver at Charter Base a Security Deposit of such amount as listed on pricelist and confirmed by offer statement. Cash payment and credit cards (VISA or MasterCard) are accepted. Debit cards & AMEX not accepted.

The Security Deposit is non-commissionable and applicable per insured event (damage or loss). Should an incident covered by the Security Deposit occur during the charter, the Charterer must replenish the Security Deposit to the initial amount to continue the charter, having sufficient coverage for any other incident. In any other case, Stakeholder and/or Owner retain the right to treat the charter agreement as having been breached by Charterer and end the charter.



TERMS

SECURITY DEPOSIT REDUCTION*

Charterer can opt to reduce the security deposit by converting part of the deposit to non-refundable as per following scheme:

	NON REFUNDABLE DEPOSIT	+ PLUS REFUNDABLE DEPOSIT/WEEK
Sailing Yachts		
up to 44ft	€300	€500
45-50ft	€350	€600
51-54ft	€400	€700
55ft or more	€500	€1.000
Catamarans		
up to 41ft	€400	€700
42-45ft	€500	€800
46ft or more	€600	€1.000
Skipped charters	€350	€700

The security deposit reduction is mandatory in case of a skipped charter.

OPTIONAL CREW SERVICES*

- **Freelance Skipper:** €190
- **Freelance Hostess:** €170
- **Freelance Cook:** €180 (daily prices, without provisioning).

Crew provisioning to be provided by Charterer in arrangement with crew. If monetary compen-

sation shall be agreed, then it shall be of no less than €15 per crew member per day. Charterer shall provide crew with sleeping cabin/berth and shower/toilet use to be designated to them onboard. Istion Yachting only aids in finding and hiring local freelance crew directly from Charterer without any surcharge or other fee; facilitating such an arrangement between Charterer and freelance crew does not impose any responsibility on Istion Yachting Ltd., arising from the performance of services by crew. Istion is not to be considered as having acted as crew agent or employer but merely introduced parties. As such, Istion Yachting Ltd. makes no representations or warranties as to crew services nor assumes any liability for any whatsoever act, fault, omission, or negligence of crew.

OTHER OPTIONAL SERVICES*

- **Pet on board** up to 7kg: €150 / charter.
- **Fast track pack:** €150 / charter (Access to the yacht by 14:00hrs on embarkation day, only IF feasible).
- **VIP Pack:** €300 / charter (Airport/Local Base welcome & pickup, transfer to the yacht, welcome pack with sparkling wine & fruits, departure transfer to the local airport).
- **Internet Pack:** €60 / charter week (Wi-Fi router for Internet aboard -subject to GSM

coverage- up to 10GB/week).

- **Family Pack:** €350 / charter (Safety net, SUP, junior life jackets, normal foam type).

► **Advance provisioning:** €20 (Food & beverage provisioning arranged in advance, using Istion's Provision List template. Purchased supplies are delivered to yacht only after the yacht has been handed over / check-in complete).

► **Crew change:** €150 (In case of mandatory formalities -contract termination- due to crew change, available only in our charter bases, includes paperwork & formalities, 1day berthing fee, water tank top-up. Yacht cleaning & laundry not included).

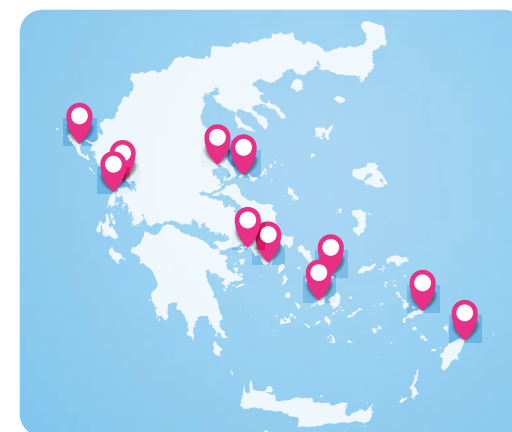
► **Overnight embarkation:** €150 (Embarkation on yacht & overnight stay the day before charter starts, check-in by 13:00hrs on charter start day. Subject to last minute availability of yacht on previous day).

OPTIONAL EQUIPMENT ARRANGEMENTS*

- **Blister/Gennaker for sailing yachts up to 44ft:** €150 / week + €500 Security Deposit.
- **Blister/Gennaker for sailing yachts 45-57ft:** €200 / week + €500 Security Deposit.
- **Kayak:** €120 / week.
- **Stand Up Paddleboard (SUP):** €120 / week.
- **Safety Net (Installed):** €200 / charter.
- **Extra Linen:** €10 / person.

- **Beach Towels:** €5 / towel.
- **Fishing Equipment** (Fishing rod & reel): €50 / week.
- **Automatic life jackets:** €20 / unit, per week.
- **BBQ** (Portable, 1x gas bottle included): €150 / week.
- **9hp Outboard Motor:** €250 / week + €600 Security Deposit.

Present price list issued on the 1st of November 2022, replaces any previous Price List and it is applied under company's chartering conditions published by Istion Yachting in separate statement. All prices subject to change without notice.





SAILING YACHTS /

Charter rates in Euro (€)
referring to **weekly charter**
period (7 nights / 6 days)

YACHT NAME / MODEL	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -13/05	13/05 -27/05	27/05 -10/06	10/06 -01/07	01/07 -19/08	19/08 -02/09	02/09 -16/09	16/09 -30/09	30/09 -31/12	SECURITY DEPOSIT
First Heartbeat / Oceanis 51.1	14,98	2023	5+1 / 3+1	3.400	3.900	4.800	6.200	7.100	7.900	7.200	6.400	5.200	3.800	3.000
First Ride / Sun Odyssey 490	14,42	2023	5+1 / 3+1	3.000	3.450	4.300	5.600	6.400	7.100	6.500	5.700	4.600	3.300	3.000
First Secret / Dufour 470	13,99	2023	4 / 4	2.900	3.350	4.200	5.400	6.200	7.000	6.300	5.500	4.500	3.200	2.500
First Move / Oceanis 46.1	13,65	2023	4 / 4	2.650	3.050	3.850	4.800	5.500	6.400	5.750	5.050	4.100	2.950	2.500
First Kiss / Oceanis 46.1	13,65	2023	4 / 4	2.650	3.050	3.850	4.800	5.500	6.400	5.750	5.050	4.100	2.950	2.500
First Love / Dufour 430	12,50	2023	4 / 2	2.200	2.600	3.250	4.200	4.850	5.400	4.950	4.350	3.400	2.400	2.000
First Date / Sun Odyssey 410	11,99	2023	3 / 2	2.000	2.300	2.800	3.300	3.900	4.500	4.100	3.600	2.700	2.200	2.000
First Touch / Oceanis 40.1	11,99	2023	3 / 2	2.150	2.500	3.000	3.550	4.150	4.800	4.350	3.850	2.900	2.400	2.000

SAILING CATAMARANS /

Charter rates in Euro (€)
referring to **weekly charter**
period (7 nights / 6 days)

CATAMARAN NAME / MODEL	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -13/05	13/05 -27/05	27/05 -10/06	10/06 -01/07	01/07 -19/08	19/08 -02/09	02/09 -16/09	16/09 -30/09	30/09 -31/12	SECURITY DEPOSIT
First Hug / Lagoon 46	13,99	2023	4+2 / 4+1	4.800	6.100	7.300	9.200	11.000	13.600	12.000	10.100	8.100	5.600	4.000
First Care / Lagoon 46	13,99	2023	4+2 / 4+1	4.800	6.100	7.300	9.200	11.000	13.600	12.000	10.100	8.100	5.600	4.000
First Smile / Lagoon 42	12,94	2023	4+2 / 4+1	3.400	4.300	5.500	7.400	8.400	9.900	8.800	7.600	6.200	3.900	3.000
First Dance / Lagoon 42	12,94	2023	4+2 / 4+1	3.400	4.300	5.500	7.400	8.400	9.900	8.800	7.600	6.200	3.900	3.000
First Spark / Bali 4.2	12,84	2023	4+1 / 4+1	3.400	4.300	5.500	7.200	8.300	9.800	8.800	7.600	5.800	3.900	3.000
First Glimpse / Excess 11	11,33	2023	4+2 / 2+1	2.600	3.000	4.100	5.300	6.000	6.900	6.200	5.400	4.400	2.900	3.000
First Sight / Excess 11	11,33	2023	4+2 / 2+1	2.600	3.000	4.100	5.300	6.000	6.900	6.200	5.400	4.400	2.900	3.000



TERMS

CHARTER RATES INCLUDE

Use of yacht with her equipment • Yacht Insurance • VAT at current rate 13% • Welcome kit • Clean Linens (bed sheets & bath towels, 1 set per person per week, for up to 2 weeks max) • Outboard Motor & first fill of gasoline • 1x full spare bottle of cooking gas • Berthing fees for first & last night at the marina/port • Yacht disinfection prior to boarding • Wi-Fi onboard • Covid kit onboard • Final cleaning.

CHARTER RATES DO NOT INCLUDE

Charter Expenses (e.g. standard charter pack, fuel & water consumption, berthing & canal fees, provisioning, charterer's expenses & extras) • Special Arrangements (e.g. airport pickup & transfers, early check-in, advance provisioning etc.) • Other Insurance (e.g. traveler's insurance, trip cancellation or curtailment, personal items, skipper's liability) • Crew (i.e. skipper/cook) • Water toys, equipment or services listed as extras.

CHARTER RATE DISCOUNTS

► **2 week charter:** -5% ► **3 week charter:** -10%
► **4 week charter:** -15% ► **Early booking**
(till 31/12/2022): -10% ► **Boat show:** -5%
► **Repeat Istion Client:** -5%
► **Istion World Club Members:** -5%

► **Multiple bookings:** -5%
► **Maximum total discount combined:** -15%.

PRICES

All prices in Euro • Prices & Terms subject to change without prior notice • Items marked (*) are by independent providers, non-commissionable, subject to availability, payable in cash only by Charterer, on spot prior to embarkation • In the unlikely event of an administrative error leading to an incorrect price being published, we reserve the right to correct it.

EMBARKATION

On charter period start date, from 17:00hrs. Yacht delivered cleaned, disinfected, with fresh clean linens, full in fuel & water.

DISSEMBARKATION

On charter period end date, by 09:00hrs. Yacht to be redelivered in same condition as received, full in fuel & water.

RETURN TO DISSEMBARKATION PORT-CHECK IN/OUT

Compulsory return to redelivery base the evening before disembarkation, latest by 18:00hrs. Time needed for check in/out procedure is deemed part of the charter period.

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COMPULSORY PER CHARTER, STANDARD CHARTER LOG*

► **Sailing Yacht, 38-41ft:** €180
► **Sailing Yacht, 42-45ft:** €200
► **Sailing Yacht, 46-48ft:** €220
► **Sailing Yacht, 49-54ft:** €250
► **Sailing Catamaran 40-43ft:** €300
► **Sailing Catamaran 44-47ft:** €350

Non-commissionable, cash payment only, directly by Charterer, on spot, prior to embarkation.

SECURITY DEPOSIT

Before embarkation, Charterer will deliver at Charter Base a Security Deposit of such amount as listed on pricelist and confirmed by offer statement. Cash payment and credit cards (VISA or MasterCard) are accepted. Debit cards & AMEX not accepted.

The Security Deposit is non-commissionable and applicable per insured event (damage or loss). Should an incident covered by the Security Deposit occur during the charter, the Charterer must replenish the Security Deposit to the initial amount to continue the charter, having

sufficient coverage for any other incident. In any other case, Stakeholder and/or Owner retain the right to treat the charter agreement as having been breached by Charterer and end the charter.

SECURITY DEPOSIT REDUCTION*

Charterer can opt to reduce the security deposit by converting part of the deposit to non-refundable as per following scheme:

	NON REFUNDABLE DEPOSIT	+ PLUS REFUNDABLE DEPOSIT/WEEK
Sailing Yachts		
38-45ft	€250	€400
46-48ft	€300	€500
49-54ft	€350	€600
Catamarans		
up to 43ft	€350	€700
44-47ft	€400	€800
Skipped charters	€350	€700

The security deposit reduction is mandatory in case of a skipped charter.



TERMS

OPTIONAL CREW SERVICES*

- **Freelance Skipper:** €200 / day
 - **Freelance Hostess:** €180 / day
 - **Freelance Cook:** €200 / day
- (all prices do not include provisioning).

Crew provisioning to be provided by Charterer in arrangement with crew. If monetary compensation shall be agreed, then it shall be of no less than €40 per crew member per day. Charterer shall provide crew with sleeping cabin/berth and shower/toilet use to be designated to them on-board. Istion only aids in finding and hiring local freelance crew directly from Charterer without any surcharge or other fee; facilitating such an arrangement between Charterer and freelance crew does not impose any responsibility on Istion Adriatic doo., arising from the performance of services by crew. Istion is not to be considered as having acted as crew agent or employer but merely introduced parties. As such, Istion Adriatic doo. makes no representations or warranties as to crew services nor assumes any liability for any whatsoever act, fault, omission, or negligence of crew.

OTHER OPTIONAL SERVICES*

Subject to availability:

- **Pet on board** up to 7kg: €150/charter
- **Fast track pack:** €150/charter
Access to the yacht by 14:00 hrs on embarkation day, only if feasible.
- **Overnight embarkation:** €150
Embarkation on yacht & overnight stay the day before charter starts, Check-in by 13:00hrs on charter start day Subject to last minute availability of yacht on previous day.

OPTIONAL EQUIPMENT ARRANGEMENTS*

- **Kayak:** €140/week
- **Stand up paddleboard (SUP):** €120/week
- **Safety Net** (installed): €150/charter
- **Extra Linen:** €10/set
- **Automatic life jackets:** €20/unit per week.
- **BBQ** (portable, 1x gas bottle included): €120/week.

All Extras by independent providers, non-commissionable, subject to availability, payable only locally prior to embarkation by Charterer in cash. Listed Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 25%), subject to change without prior notice or responsibility of the Broker, the Stakeholder or the Supplier. Should any changes in applicable tax legislation take place after booking, that result in change of VAT and hence of total amount(s) due, then the difference will be credited or debited accordingly to the Charterer.

Present price list issued on the 1st of November 2022, replaces any previous Price List and it is applied under company's chartering conditions published by Istion Yachting in separate statement. All prices subject to change without notice.





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