

BARE BOAT

YACHT
CHARTERS
IN CROATIA

PRICE LIST 2025

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SAILING YACHTS IN CROATIA



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SPECIFICATIONS	Oceanis 51.1	Sun Odyssey 490	Dufour 470	Oceanis 46.1	Dufour 430	Dufour 41	Oceanis 40.1	Sun Odyssey 410	Oceanis 37.1	Dufour 37
Built Year	2023-24	2023	2023	2023	2023	2024	2023-24	2023	2024	2024
LOA (m)	15,94	14,60	14,85	14,42	13,24	12,02	12,87	12,75	11,93	10,77
Cabins	5+1	5+1	4+1	4	4	3	3	3	3	3
WC	3+1	3+1	4	4	2	3	2	2	2	1
PERIOD	PRICES PER WEEK IN EURO (€)									
01/01 - 05/04	3.000	2.650	2.650	2.500	2.050	2.000	1.900	1.800	1.700	1.500
05/04 - 12/04	3.000	2.650	2.650	2.500	2.050	2.000	1.900	1.800	1.700	1.500
12/04 - 19/04	3.000	2.650	2.650	2.500	2.050	2.000	1.900	1.800	1.700	1.500
19/04 - 26/04	3.000	2.950	2.950	2.500	2.300	2.100	1.900	1.800	1.700	1.500
26/04 - 03/05	3.800	3.000	3.000	2.700	2.400	2.400	2.200	2.150	1.800	1.700
03/05 - 10/05	3.800	3.350	3.350	2.900	2.600	2.400	2.300	2.250	1.900	1.800
10/05 - 17/05	4.400	3.800	3.800	3.200	2.900	2.800	2.600	2.500	2.300	2.100
17/05 - 24/05	4.600	4.000	4.000	3.400	3.200	2.900	2.800	2.700	2.600	2.500
24/05 - 31/05	6.000	4.500	4.500	4.200	3.800	3.500	3.450	3.200	3.100	3.000
31/05 - 07/06	6.400	5.000	5.000	4.900	4.000	3.700	3.600	3.500	3.200	3.100
07/06 - 14/06	6.800	5.600	5.600	5.100	4.450	4.100	3.800	3.700	3.600	3.500
14/06 - 21/06	7.000	5.700	5.700	5.300	4.550	4.400	4.100	3.900	3.650	3.500
21/06 - 28/06	7.400	5.800	5.800	5.700	4.650	4.500	4.300	4.000	3.800	3.600
28/06 - 05/07	7.900	6.200	6.200	6.000	5.200	4.800	4.500	4.000	3.900	3.800
05/07 - 12/07	8.000	6.300	6.300	6.100	5.350	4.950	4.700	4.200	4.100	3.900
12/07 - 19/07	8.100	6.400	6.400	6.250	5.350	4.950	4.700	4.300	4.100	4.000
19/07 - 26/07	8.200	6.500	6.500	6.250	5.350	4.950	4.700	4.300	4.100	4.000
26/07 - 02/08	8.400	6.600	6.600	6.250	5.350	4.950	4.700	4.300	4.100	4.000
02/08 - 09/08	8.400	6.600	6.600	6.250	5.350	4.950	4.700	4.300	4.100	4.000
09/08 - 16/08	8.400	6.500	6.500	5.800	5.350	4.950	4.700	4.400	4.100	4.000
16/08 - 23/08	7.700	6.400	6.400	5.500	4.700	4.600	4.600	4.300	3.900	3.800
23/08 - 30/08	7.400	6.400	6.400	5.400	4.700	4.600	4.350	4.200	3.900	3.600
30/08 - 06/09	6.600	5.700	5.700	5.200	4.300	4.200	4.000	3.800	3.700	3.600
06/09 - 13/09	6.600	5.700	5.700	5.050	4.300	3.950	3.850	3.600	3.400	3.300
13/09 - 20/09	5.900	4.900	4.900	4.600	4.100	3.800	3.600	3.500	3.100	3.000
20/09 - 27/09	5.600	4.700	4.700	4.200	3.400	3.150	3.000	2.800	2.700	2.500
27/09 - 04/10	4.400	3.600	3.600	3.400	2.800	2.600	2.500	2.400	2.100	2.000
04/10 - 11/10	3.600	3.000	3.000	2.900	2.400	2.200	2.000	1.900	1.700	1.600
11/10 - 18/10	3.200	2.800	2.800	2.500	2.300	2.000	2.000	1.900	1.700	1.350
18/10 - 31/12	3.200	2.800	2.800	2.500	2.300	2.000	1.900	1.900	1.700	1.350
Security Deposit	3.000	3.000	2.500	2.500	2.000	2.000	2.000	2.000	2.000	2.000

SAILING CATAMARANS IN CROATIA



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SPECIFICATIONS	Tanna 47	Lagoon 46	Excess 14	Bali 4.2	Lagoon 42	Fountaine Pajot Isla 40	Bali Catsmart	Excess 11
Built Year	2025	2023	2024	2023-24	2023-24	2024	2024	2023
LOA (m)	13,98	13,99	13,90	12,80	12,80	11,93	11,79	11,33
Cabins	5+1	4+2	4+2	4+1	4+2	4+1	4+2	4+2
WC	5+1	4+1	4+1	4+1	4+1	4	2	2+1
PERIOD	P R I C E S P E R W E E K I N E U R O (€)							
01/01 - 05/04	4.100	3.900	3.300	2.800	2.600	2.300	2.200	2.100
05/04 - 12/04	4.100	3.900	3.300	2.800	2.600	2.300	2.200	2.100
12/04 - 19/04	4.400	4.200	3.700	2.800	2.600	2.300	2.200	2.100
19/04 - 26/04	5.200	4.900	4.500	3.000	2.700	2.300	2.200	2.100
26/04 - 03/05	5.200	4.900	4.500	3.700	3.500	2.900	2.700	2.500
03/05 - 10/05	6.100	5.800	5.300	3.700	3.500	3.300	2.900	2.700
10/05 - 17/05	7.200	6.800	6.200	4.900	4.700	3.900	3.700	3.500
17/05 - 24/05	7.300	6.900	6.300	5.500	5.200	4.300	4.100	3.900
24/05 - 31/05	8.900	8.700	7.800	7.300	6.900	5.700	5.300	4.700
31/05 - 07/06	9.600	9.200	8.200	7.500	7.200	5.900	5.650	4.700
07/06 - 14/06	10.950	10.700	9.500	8.300	7.700	6.400	5.800	5.500
14/06 - 21/06	11.600	11.000	10.000	8.550	8.300	7.300	6.600	5.900
21/06 - 28/06	11.900	11.400	10.400	8.600	8.500	7.300	7.000	6.100
28/06 - 05/07	14.450	13.650	12.300	9.500	9.200	7.600	7.200	6.100
05/07 - 12/07	14.450	13.650	12.300	9.900	9.700	8.300	7.600	7.000
12/07 - 19/07	14.450	13.650	12.300	9.900	9.700	8.300	7.600	7.000
19/07 - 26/07	14.450	13.650	12.300	9.900	9.700	8.300	7.600	7.000
26/07 - 02/08	14.450	13.650	12.300	9.900	9.700	8.300	7.600	7.000
02/08 - 09/08	14.450	13.650	12.300	9.900	9.700	8.300	7.600	7.000
09/08 - 16/08	14.450	13.650	12.300	9.900	9.700	8.300	7.600	7.000
16/08 - 23/08	12.900	12.100	10.900	8.900	8.700	7.600	6.850	6.400
23/08 - 30/08	12.900	12.100	10.900	8.900	8.700	7.600	6.850	6.400
30/08 - 06/09	11.400	10.600	9.800	7.900	7.700	6.600	6.000	5.500
06/09 - 13/09	11.000	10.300	9.300	7.900	7.700	6.600	6.000	5.400
13/09 - 20/09	9.800	8.900	8.000	7.000	6.800	5.800	5.600	5.300
20/09 - 27/09	8.500	8.100	7.100	6.500	6.300	4.900	4.700	4.400
27/09 - 04/10	7.250	5.900	5.600	4.300	4.200	3.800	3.500	3.200
04/10 - 11/10	5.400	5.200	3.700	3.300	3.000	2.800	2.650	2.200
11/10 - 18/10	4.400	4.200	3.300	3.000	2.900	2.500	2.200	2.000
18/10 - 31/12	4.100	3.900	3.300	3.000	2.900	2.500	2.200	2.000
Security Deposit	4.000	4.000	4.000	3.000	3.000	3.000	3.000	3.000

TERMS YACHT CHARTERS IN CROATIA



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CHARTER RATES INCLUDE

Use of yacht with her equipment • Yacht Insurance • VAT at current rate 13% • Welcome kit • Clean Linens (bed sheets & bath towels, 1 set per person per week, for up to 2 weeks max) • Outboard Motor & first fill of gasoline • 1x full spare bottle of cooking gas • Berthing fees for first & last night at the marina/port • Yacht disinfection prior to boarding • Wi-Fi onboard • Final cleaning.

CHARTER RATES DO NOT INCLUDE

Charter Expenses (e.g. Transit log, fuel & water consumption, berthing & canal fees, provisioning, charterer's expenses & extras) • Special Arrangements (e.g. airport pickup & transfers, early check-in, advance provisioning etc.) • Other Insurance (e.g. traveler's insurance, trip cancellation or curtailment, personal items, skipper's liability) • Crew (i.e. skipper/cook/hostess) • Water toys, equipment or services listed as extras.

CHARTER RATE DISCOUNTS

- ▶ **2 week charter:** -5%
- ▶ **3 week charter:** -10%
- ▶ **4 week charter:** -15%
- ▶ **Early booking** (till 31/12/2024): -10%
- ▶ **Boat show:** -5%
- ▶ **Repeat Istion Client:** -5%
- ▶ **Istion World Club Members:** -5%
- ▶ **Multiple bookings:** -5%
- ▶ **Maximum total discount combined:** -15%.

PRICES

All prices in Euro • Prices & Terms subject to change without prior notice • Items marked (*) are by independent providers, non-commissionable, subject to availability, payable prior to embarkation at base on embarkation by Charterer directly or in advance via Bank Transfer, unless otherwise specified • In the unlikely event of an administrative error leading to an incorrect price being published, we reserve the right to correct it.

FLEXIBLE & SHORT-TERM CHARTERS

Flex charters available now! We now offer short term charters and flexible starting day charters for selected yachts and periods, upon request.

EMBARKATION

On charter period start date, from 17:00hrs, or as otherwise stated on Charter Contract. Yacht delivered cleaned, disinfected, with fresh clean linens, full in fuel & water.

DISEMBARKATION

On charter period end date, by 09:00hrs, or as otherwise stated on Charter Contract. Yacht to be redelivered in same condition as received, full in fuel & water.

RETURN TO DISEMBARKATION PORT-CHECK IN/OUT

Compulsory return to redelivery base the evening before disembarkation, latest by 18:00hrs. For charter period of less than 1 week, different conditions may apply. Time needed for check in/out procedures is deemed part of the charter period.

TRANSIT LOGS & OPTIONAL COMBO DEALS* FOR UP TO 2 WEEKS CHARTERS

▶ Monohulls up to 41ft

Obligatory Transit log: €230

- **SUP & WIFI COMBO** including Transit log, SUP & 100GB internet: €290 (save €70)
- **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €310 (save €100)
- **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €330 (save €110).

▶ Monohulls 42-46ft

Obligatory Transit log: €260

- **SUP & WIFI COMBO** including Transit log, SUP & 100GB internet: €320 (save €70)
- **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €340 (save €100)
- **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €360 (save €110).

▶ Monohulls 47-51ft

Obligatory Transit log: €310

- **SUP & WIFI COMBO** including Transit log, SUP & 100GB internet: €370 (save €70)
- **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €390 (save €100)
- **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €410 (save €110).

▶ Catamarans up to 40ft

Obligatory Transit log: €360

- **SUP & WIFI COMBO** including transit log, SUP & 100GB internet: €420 (save €70)
- **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €440 (save €100)
- **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €460 (save €110).

▶ Catamarans 41-43ft

Obligatory Transit log: €390

- **SUP & WIFI COMBO** including transit log, SUP & 100GB internet: €450 (save €70)
- **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €470 (save €100)
- **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €490 (save €110).

▶ Catamarans 44-47ft

Obligatory Transit log: €430

- **SUP & WIFI COMBO** including transit log, SUP & 100GB internet: €490 (save €70)
 - **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €510 (save €100)
 - **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €530 (save €110).
- Non commissionable, payable by cash/credit card directly by the Charterer at base prior to embarkation, or in advance via Bank Transfer.

SECURITY DEPOSIT

Before embarkation, Charterer will deliver at Charter Base a Security Deposit of such amount as listed on pricelist and confirmed by offer statement. Cash payment and credit cards (VISA or MasterCard) are accepted.

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The Security Deposit is non-commissionable and applicable per insured event (damage or loss). Should an incident covered by the Security Deposit occur during the charter, the Charterer must replenish the Security Deposit to the initial amount to continue the charter, having sufficient coverage for any other incident. In any other case, Stakeholder and/or Owner retain the right to treat the charter agreement as having been breached by Charterer and end the charter.

SECURITY DEPOSIT REDUCTION*

Charterer can opt to reduce the security deposit by converting part of the deposit to non-refundable as per following scheme:

	NON REFUNDABLE DEPOSIT/WEEK	+ PLUS REFUNDABLE DEPOSIT
Sailing Yachts		
up to 41ft	€250	€400
42-46ft	€300	€500
47-51ft	€350	€600
Catamarans		
up to 40ft	€350	€700
41-43ft	€380	€750
44-47ft	€400	€800

The Security Deposit Reduction* applies per insured event (damage or loss). This means that if an incident occurs, the Charterer must replenish the Security Deposit Reduction* to its initial amount in order to be covered for a second incident. If the cost of damage per insured event exceeds the provided amount*, it will be covered by the yacht's insurance. However, if the loss or damage involves auxiliary equipment of the vessel (e.g., the outboard motor or dinghy) and exceeds the provided amount, the excess cost will be covered by the Charterer.

*Applicable to the refundable amount of the security deposit.

OPTIONAL CREW SERVICES*

- **Freelance Skipper:** €200 / day
 - **Freelance Hostess:** €180 / day
 - **Freelance Cook:** €200 / day
- (all prices do not include provisioning).

Crew provisioning to be provided by Charterer in arrangement with crew. If monetary compensation shall be agreed, then it shall be of no less than €30 per crew member per day. Charterer shall provide crew with sleeping cabin/berth and shower/toilet use to be designated to them onboard. Istion only aids in finding and hiring local freelance crew directly from Charterer without any surcharge or other fee; facilitating such an arrangement between Charterer and freelance crew does not impose any responsibility on Istion, arising from the performance of services by crew. Istion is not to be considered as having acted as crew agent or employer but merely introduced parties. As such, Istion makes no representations or warranties as to crew services nor assumes any liability for any whatsoever act, fault, omission, or negligence of crew.

OTHER OPTIONAL SERVICES*

Subject to availability:

- **Pet on board** up to 7kg: €150/charter
 - **Fast Track Packs:**
 - **Monohulls up to 43ft:** €130/charter
 - **Monohulls 44-51ft & Catamarans up to 44ft:** €170/charter
 - **Catamarans from 45ft:** €190/charter
- Access to the yacht by 14:00 hrs on embarkation day, only if feasible. Payable only at base prior to embarkation, by the Charterer.
- **Overnight embarkation:** €150
- Embarkation on yacht & overnight stay the day before charter starts, Check-in by 13:00hrs on charter start day Subject to last minute availability of yacht on previous day.

OPTIONAL EQUIPMENT ARRANGEMENTS*

- **Wi-Fi router** (subject to GSM coverage up to 100GB): €30/week
- **Stand up paddleboard (SUP):** €100/week
- **Safety Net** (installed): €150/charter
- **Extra Linen:** €10/set
- **Automatic life jackets:** €20/unit per week
- **Portable BBQ:** €80/week
- **Beach Towels** (rental): €5/unit per charter

All Extras by independent providers, non-commissionable, subject to availability, payable by cash or credit card directly by the Charterer at base prior to embarkation, or in advance via Bank Transfer upon request, unless otherwise specified. Listed Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 25%), subject to change without prior notice or responsibility of the Broker, the Stakeholder or the Supplier. Should any changes in applicable tax legislation take place after booking, that result in change of VAT and hence of total amount(s) due, then the difference will be credited or debited accordingly to the Charterer.

Present price list issued on the 15th of January 2025, replaces any previous Price List and it is applied under company's chartering conditions published by Istion in separate statement. All prices subject to change without notice.

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YACHT CHARTERS IN GREECE & CROATIA

**ATHENS / LAVRION / KOS / RHODES / LEFKAS / CORFU / PREVEZA
SKIATHOS / VOLOS / PAROS / MYKONOS / SKRADIN-CROATIA**

HEADQUARTERS: 1, Poseidonos Ave., **174 55** Alimos, Athens-Greece

Tel +30 210 9811 515, **Fax** +30 210 9811 990, **E-mail** charter@istion.com

ATHENS BASE

Alimos Marina, 174 55
Athens-Greece

LAVRION BASE

Lavrion Port, 195 00
A.G. Papandreou Str.
Attica-Greece
Tel +30 22920 69193

KOS ISLAND BASE

Kos Marina, 853 00
Dodecanese Islands-Greece
Tel +30 22420 22195

RHODES ISLAND BASE

New Rhodes Marina, 851 00
Dodecanese Islands-Greece
Tel +30 22410 31832

MYKONOS ISLAND BASE

Tourlos, 846 00
Cyclades Islands-Greece

PAROS ISLAND BASE

Parikia port, 844 00
Cyclades Islands-Greece

LEFKAS ISLAND BASE

D-Marin Lefkas marina,
311 00 Ionian islands-Greece
tel +30 26451 00199
Lefkas Port, Lefkas 311 00,
Ionian Islands-Greece

CORFU ISLAND BASE

D-Marin Gouvia marina,
491 00 Ionian Islands-Greece
tel +30 26610 90560

PREVEZA BASE

Preveza port, 481 00
Epirus-Greece

SKIATHOS ISLAND BASE

New Skiathos port, 370 02
Sporades Islands-Greece

VOLOS BASE

1, Ogl Str., 382 21
Volos, Thessalia-Greece
tel +30 24210 22994

SKRADIN BASE / CROATIA

Obala Pavla Šubića 18,
222 22 Skradin-Croatia

