



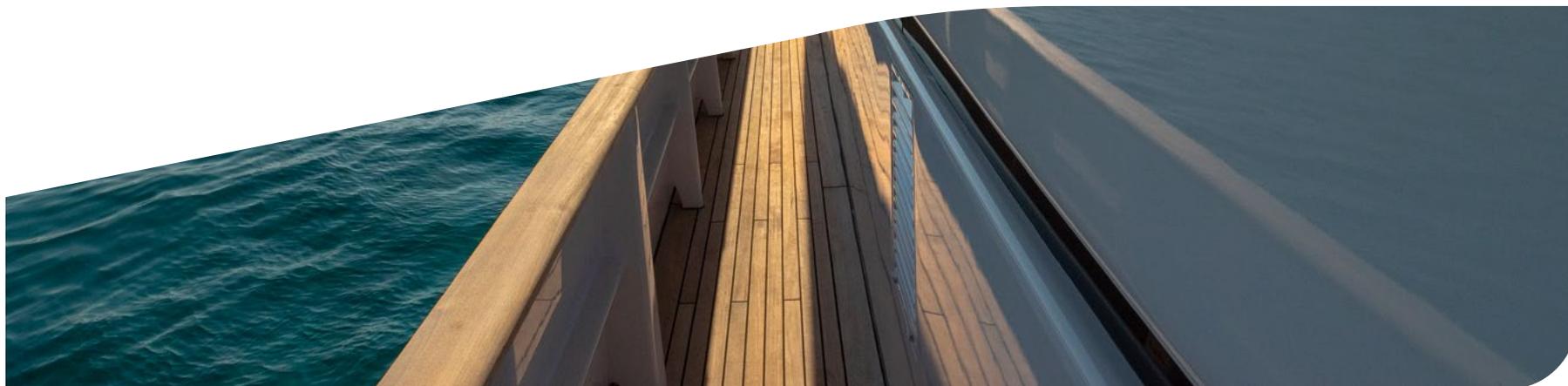
beautiful people, beautiful yachts

CREWED YACHTS DEPARTMENT

 **istion**
luxury yachts

beautiful people, beautiful yachts

LET US INTRODUCE OUR
CREWED FLEET





MOTOR YACHT

La Pellegrina 1

Couach 164' / BUILT 2012 / REFIT 2024

ACCOMMODATION

12 Guests in 1 Master Suite, 1 VIP, 3 Double and 1 Twin Cabin all with ensuite facilities

CREW

11 in separate compartments

SPECIFICATIONS

LOA **50,00m / 164,10ft**
Beam **9,30m / 30,60ft**
Draft **2,50m / 8,20ft**
Cr. speed **16 knots**
Fuel cons. **620lt/hr**
Engines **2x5240hp MTU**

KEY FEATURES

Full engine rebuild completed in 2025 / Optimized for efficiency, offering flexible cruising speeds tailored to guest preferences / Outstanding crew with years of expertise and exceptional service / Modern, light interiors complemented by expansive floor-to-ceiling windows in the main salo / Luxurious master suite on the bridge deck with its own private terrace and fitness amenities / Balance fitness and relaxation with our onboard gym and inviting deck jacuzzi / Main deck vip suite offering expansive 180 degree panoramic views / An unparalleled variety of aquatic toys & gear / Stabilizers underway & at anchor

WATER SPORTS

Tender 18' (6m) Novurania Equator EQR 600 / Crew Tender 3,40m inflatable 25hp Yamaha / 2x Seadoo Spark 90Cv(2020) / 2x Knee Boards / 2x Wakeboards / 3x Water skis (adults & children) / 2x F5S Seabob / 2x 10ft Jobe Sups / 3-seat Jobe Banana / 1 Inflatable 2 seat sofa / Fishing Equipment / 2x Jobe Infinity Seascooters / 1 Jobe 2-seat Towable Tube / 1 Efoil / 2-seat Canoe Kayak / Extension inflatable deck / Waterslide (upon request) / Any other water toys can be upon request





MOTOR YACHT

PAREAKI II

MAIORA 126 / BUILT 2006 / REFIT 2023

ACCOMMODATION

12 guests in 1 Master, 2 VIPs, 2 Twin & 1 Single bed cabin with a pullman berth, all fully air-conditioned with en-suite facilities

CREW

8 in separate compartments

SPECIFICATIONS

LOA **39,08m / 126,10ft**
Beam **7.60m / 24,70ft**
Draft **2,68m / 4,80ft**
Cr. speed **21 knots**
Fuel cons. **900lt/hr**
Engines **2x3700hp MTU**

KEY FEATURES

Brand new stabilizers underway & zero speed / Deck jacuzzi / Refitted in 2023 / Extended swim platform / Array of water toys / Upper deck with full shading option for maximum comfort while cruising and at anchor

WATER SPORTS

Zodiac RIB YL470 DL 4,70m with Mercury 100hp / Jet ski 2 seated spark Sea Doo / 1x set kid's water skis / 1x set adult's water skis / Jobe hotseat (1 seater) / Jobe chaser towable (3 seater) / 2x Stand up paddleboards / 2x Sea Bob / efoil Fliteboard Pro Carbon Gold / Awake Jetboard / Dive mask / Extended inflatable swimming platform / Electric scooter





MOTOR YACHT

Brooklyn

CUSTOM 121 / BUILT 1997 / REFIT 2025

ACCOMMODATION

12 guests in 1 Master, 2 VIPs, 2 Twin & 1 Single bed cabin with a pullman berth, all fully air-conditioned with en-suite facilities

CREW

8 in separate compartments

SPECIFICATIONS

LOA **37,00m / 121,30ft**
Beam **7.20m / 23,62ft**
Draft **1,84m / 6,04ft**
Cr. speed **12 knots**
Fuel cons. **300lt/hr**
Engines **2x1450hp Detroit Diesel**

KEY FEATURES

Brand new stabilizers underway & zero speed / Deck jacuzzi / Refitted in 2023 / Array of water toys / Upper deck with full shading option for maximum comfort while cruising and at anchor

WATER SPORTS

Tender Williams Jet 445 (110HP) / Stand-up Jet Ski / 2x SUP / 2x SeaBob / Efoil or Jetsurf / Waterski for adults and kids / Kneeboard / Fishing & snorkeling equipment / Towables





MOTOR YACHT

PROJECT STEEL

BUGARI 112 / BUILT 1993 / REBUILT 2019 / REFIT 2020

ACCOMMODATION

12 guests in 1 Master Suite (King), 1 VIP (Queen), 1 Double convertible to playroom & 2 twin cabins each with an additional single upper pullman, all with en-suite facilities and individual A/C control.

CREW

6 in separate compartments

SPECIFICATIONS

LOA **34m / 112ft**
Beam **6,80m / 22,00ft**
Draft **2,50m / 8,20ft**
Cr. speed **11,5 knots**
Fuel cons. **130lt/hr**
Engines **2x630hp MAN**

KEY FEATURES

Exterior rebuilt in 2019, interior refit in 2020 / Playroom convertible to double cabin on main deck / Low fuel consumption / Zero & underway stabilizers

WATER SPORTS

70hp 6,2m RIB (2019) / Jet Ski, Sea Bob (2019) / Tubes / Kneeboard / Wake board / Water skis (adults & kids) / SUP / Kayak / Floating mats / Fishing gear / Snorkel gear





MOTOR YACHT

SOUUNION II

BENETTI 103' 9" / BUILT 1969 / REFIT 2023

ACCOMMODATION

10 guests in 2 Master suites (one Master suite in upper deck along with 2 fixed extra pullman berths & access to private terrace and 1 Master suite in lower deck equipped with walk-in wardrobe and sofa), 1 VIP cabin and 1 Twin Cabin ,all with en-suite facilities

CREW

6 in separate compartments

SPECIFICATIONS

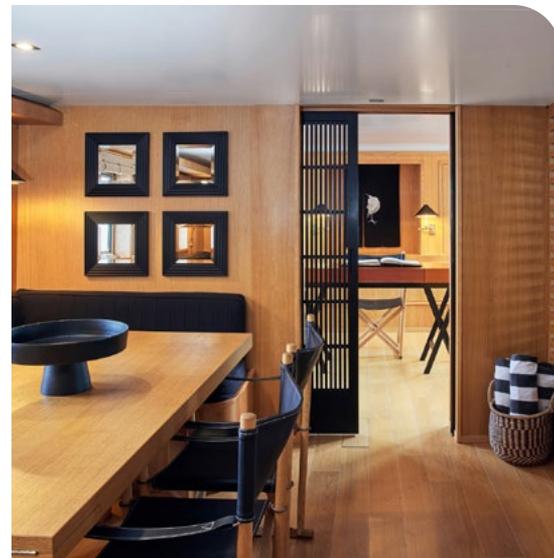
LOA **31,62m / 103,9ft**
Beam **6,20m / 20,40ft**
Draft **3,00m / 9,10ft**
Cr. speed **11,5 knots**
Fuel cons. **150lt/hr**
Engines **2x VOLVO TAMD 750 hp**

KEY FEATURES

Two Master Cabins / One Master cabin is located on Upper deck with use of private terrace / Stabilizers underway / Low Fuel Consumption (150l/hr) / Cinema on flybridge / Full shade Upper Deck / Variety of water toys / Extended swim platform

WATER SPORTS

1 GENIUSS tender (2022) 3,20m with Yamaha 30HP / 2x seabob F5 / 1 nautibuoy swim platform + 2 seabob parking-dock / 2x wakeboard (1 senior, 1 x junior) / 1 Jobe SUP / Snorkelling equipment / 1 inflatable kayak / Fishing equipment





MOTOR YACHT SUMMER FUN

ADMIRAL 101 / BUILT 2001 / REFIT 2023

ACCOMMODATION

12 guests in 1 Master Suite, 1 VIP on the Main Deck convertible into a Playroom and 4 Twin Cabins all convertible to double (upon request). All cabins with en suite facilities.

CREW

7 in separate compartments

SPECIFICATIONS

LOA **30,80m / 101ft**
Beam **7,10m / 23,30ft**
Draft **2,30m / 7,50ft**
Cr. speed **23 knots**
Fuel cons. **650lt/hr**
Engines **2x1680hp MTU**

KEY FEATURES

Stabilizers underway & zerospeed / All 4 twin cabins are convertible to double (upon request), leading to 6 double cabins in total / Vip cabin on main deck convertible into playroom / Refit 2023

WATER SPORTS

Tender sport 4,95m with bright new 100hp Mercury / Jet Ski -2 seater YAMAHA / Seabob / Banana / Tubes / Water skis for adults & children / snorkeling gear / Noodles / SUP





MOTOR YACHT

ONE

Pershing 90 Sport / BUILT 2006 / REFIT 2024

ACCOMMODATION

10 guests in 1 Master suite, 1 VIP and 2 Twin Cabins with one extra bunk bed in each cabin (ideal for children), all with en-suite facilities.

CREW

4 in separate compartments

SPECIFICATIONS

LOA **27,42m / 90,00ft**
Beam **6,23m / 20,00ft**
Draft **1,65m / 5,50ft**
Cr. speed **33 knots**
Fuel cons. **850lt/hr**
Engines **2x MTU 16V2000**

KEY FEATURES

Total refit in 2024 / Cruising speed of 33kt / Flybridge with al fresco dining option / Spacious forward seating area with sunbathing spot / Swimming platform / Full shade option on the flybridge & bow seating areas / Shallow draft that allows access to shallow bays & coves

WATER SPORTS

Tender Genius 360 with 40hp outboard / Jetski Seadoo RXP255 / Seabob F5 / SUP / Wakeboard / Water ski equipment / Snorkelling equipment





MOTOR YACHT

ESTIA YI

FERRETTI 880 / BUILT 2004 / REBUILT 2021

ACCOMMODATION

8+1 guests in 1 Master suite, 1 VIP cabin & 2 twin cabins (1 with an extra pullman berth) all with en-suite facilities

CREW

5 in separate compartments

SPECIFICATIONS

LOA **27,03m / 88,00ft**
Beam **6,72m / 22,05ft**
Draft **3,30m / 10,82ft**
Cr. speed **19 knots**
Fuel cons. **480lt/hr**
Engines **2x MTU 16V 2000**

KEY FEATURES

Extensive full refit 2021 / Jacuzzi on sundeck / Sundeck bbq / Large swimming platform
Wide variety of water toys / Zero speed stabilizers

WATER SPORTS

4m Avon Tender with Yamaha 40hp ob / Sea-Doo RXP255 / 2seater Jet ski / Electrical scooter
SeaBob / Water ski (adults & children) / Paddleboard (SUP) / Wakeboard





MOTOR YACHT VISTA

PRINCESS Y85 / BUILT 2020

ACCOMMODATION

8 guests in 1 Master suite, 1 VIP,
1 Double & 1 Twin convertible
to double, all with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **26,00m / 85,00ft**
Beam **6,26m / 20,70ft**
Draft **2,00m / 6,56ft**
Cr. speed **21 knots**
Fuel cons. **600lt/hr**
Engines **2x 1900hp MAN V12**

KEY FEATURES

Stabilizers underway & zero speed / Flybridge hardtop featuring electric opening /
Submersible bathing platform / Endless views through floor-to-ceiling panoramic windows

WATER SPORTS

Tender Williams 435 Sport Jet / 2x Seabobs / 2x SUP / 2x inflatables
Tubes / Snorkeling / Ski for adults / Wave-board





MOTOR YACHT RED ROSE

AICON 85 FLYBRIDGE / BUILT 2010 / REFIT 2024

ACCOMMODATION

8 guests in 1 Master & 1 VIP cabin, 2 Twin cabins of which the one can be convertible to double, all with en suite facilities.

CREW

4 in separate compartments

SPECIFICATIONS

LOA **27,91m / 91,50ft**
Beam **6,42m / 21ft**
Draft **1,80m / 5,90ft**
Cr. speed **19 knots**
Fuel cons. **500lt/hr**
Engines **2x 3600hp CAT**

KEY FEATURES

Stabilizers underway & zero speed / Jacuzzi on flybridge / Impressive sundeck with bbq and opening hardtop / Submersible swimming platform for easy water access

WATER SPORTS

5m Zodiac Yachtline tender for 8 passengers / 1 Jet ski (3-seater) / 2x Seabob F5S / Radinn Jet-board / Ubes / Stabilizers underway & Zero speed





MOTOR YACHT

LIDIA

FERRETTI 830 / BUILT 2006 / REFIT 2023

ACCOMMODATION

8 guests in 1 Master Suite, 1 VIP, 1 double & 1 twin cabin all fully air-conditioned with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **25,30m / 83ft**
Beam **6.30m / 20,60ft**
Draft **1,78m / 5,80ft**
Cr. speed **25 knots**
Fuel cons. **550lt/hr**
Engines **2x2000hp MTU**

KEY FEATURES

Heated jacuzzi fly bridge / Stabilizers underway & zero speed / Extended beach club / Full beam master suite for superior comfort

WATER SPORTS

Tender Novurania 430 (60hp Yamaha), 2x Paddle boards, Snorkeling equipment for all guests, Water skis for adults, Wakeboard, Towable tubes, Fishing equipment





MOTOR YACHT

LADY NATASA

FERRETTI 830 / BUILT 2007 / REFIT 2021

ACCOMMODATION

8 guests in 1 Master, 1 VIP and 2 Twin cabins both convertible to double, all with en-suite facilities.

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,97m / 83ft**
Beam **6.26m / 20,54ft**
Draft **2,52m / 8,27ft**
Cr. speed **24 knots**
Fuel cons. **500lt/hr**
Engines **2x1830 Caterpillar**

KEY FEATURES

Zero-speed stabilizers / Heated jacuzzi on flybridge / Spacious al fresco dining area / Expansive foredeck designed for sunbathing

WATER SPORTS

Tender Novurania 430hp (60HP engine) / Jet ski / Seabob / Water Ski / 2x SUP / Tube / Fishing & snorkeling equipment





MOTOR YACHT PAREAKI

POSILLIPO 80 / BUILT 2003 / REFIT 2019

ACCOMMODATION

10 guests in 1 Master, 1 VIP and 2 Twin cabins both convertible to double, all with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,90m / 80,00ft**
Beam **6,32m / 20,00ft**
Draft **2,70m / 8,00ft**
Cr. speed **25 knots**
Fuel cons. **500lt/hr**
Engines **2x1799hp MTU**

KEY FEATURES

Refitted in 2019 / Twin cabins convertible to double cabins / Impeccable interior / Ample sunbathing areas

WATER SPORTS

Tender with an 40hp ob / Ringo / Jet Ski / Water Sk / Seabob / SUP / 2x Canoe / Wakeboard / Water Ski for Children / Snorkelling equipment / 2x Electric scooters





MOTOR YACHT WHY NOT

DOMINATOR 780 S / BUILT 2012 / REFIT 2024

ACCOMMODATION

6 Guests in 1 Master, 1 VIP and 1 Twin cabin convertible to double, all with ensuite facilities.

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,10m / 78,00ft**
Beam **6,05m / 19,11ft**
Draft **2,25m / 7,40ft**
Cr. speed **26 knots**
Fuel cons. **430lt/hr**
Engines **2x1800hp MAN V12 CR**

KEY FEATURES

Refitted 2024 / Seamless indoor-outdoor living / Ample staterooms / Fitted with starlink / Jacuzzi in front lounge

WATER SPORTS

Tender Williams Jet 385 / Jetski adults / 2x Seabob / Waterski / Wakeboard and snorkeling equipment





MOTOR YACHT FREEDOM

ALALUNGA 78 / BUILT 2007 / REFIT 2021

ACCOMMODATION

10 guests in 2 double cabins & two twins convertible to double, all with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,85m / 78,30ft**
Beam **5,80m / 19,00ft**
Draft **2,50m / 8,40ft**
Cr. speed **23 knots**
Fuel cons. **420lt/hr**
Engines **2x 1650hp Caterpillar**

KEY FEATURES

Stabilizers underway and zero speed / Modern interior with spacious cabins / Twin cabins can be converted into doubles / Extensive variety of water toys, including seabob & e-foil

WATER SPORTS

Dinghy Oceanic with Yamaha 60hp 4,20m year 2016, refit 2023 / Jet ski Seadoo Rotax 900hp 3,09m year 2017 / Seabob FS5 / Hobby Mirage Eclipse (sea bike) / SUP Naish Nalu 10,10ft / Arrows inflatable windsurf rig / Pair water skis / Jobe kneeboard / Jobe wakeboard / Hemi skis (trainers) / Jobe with 4 portable sunbeds / 2x sea umbrellas on platform / Fishing rod (3 sets) / inflatable sofa (4 seat)





MOTOR YACHT

M FIVE

SUNSEEKER 75 / BUILT 2007 / REFIT 2024

ACCOMMODATION

8 guests in 1 Master Suite, 1 VIP Suite & 2 Twin cabins convertible to Double, all with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **23,13m / 75,11ft**
Beam **5,66m / 18,70ft**
Draft **1,68m / 5,60ft**
Cr. speed **23 knots**
Fuel cons. **340lt/hr**
Engines **2x 1550hp MAN**

KEY FEATURES

Submersible bathing platform / Full shading option in upper deck for maximum comfort / Underwater lights / Ample dining area options / Master & VIP suites equipped with walk in wardrobe

WATER SPORTS

Tempest 410 tender with 50hp Honda engine (2020 model), Yamaha wave runner 120hp, 2 seater jet ski, Seabob FS5, SUP, Snorkelling equipment, Fishing gear, Tubes, Water ski





MOTOR YACHT

SEA U

Riva 72 / BUILT 2001 / REFIT 2021

ACCOMMODATION

6 Guests in 1 Master cabin with double bed and 1 sofa (can sleep a child) with en-suite facilities, 1 VIP with double bed and en-suite facilities & 1 Twin with bunk beds and shared bathroom.

CREW

2 in separate compartments

SPECIFICATIONS

LOA **22,00m / 72,20ft**
Beam **5,40m / 17,90ft**
Draft **1,50m / 4,11ft**
Cr. speed **25 knots**
Fuel cons. **350lt/hr**
Engines **2x 1300hp MAN**

KEY FEATURES

Pristine condition following extensive recent refit / Panoramic views from the sliding hard top / Dining table for 10 at aft deck can be converted to a huge sunpad / Wide selection of toys for her size including a seabob and high performance tender

WATER SPORTS

Zodiac 350 JET with 100hp / 2x SUP / Seabob F5 / Water ski / 2x Tubes / Wakeboard





MOTOR YACHT

MARY

FERRETTI 68 / BUILT 2000 / REFIT 2016

ACCOMMODATION

8 guests in 2 double & 2 twin cabins,
fully air conditioned

CREW

3 in separate compartments

SPECIFICATIONS

LOA **19,98m / 68,00ft**
Beam **5,63m / 18,40ft**
Draft **1,72m / 6,40ft**
Cr. speed **24 knots**
Fuel cons. **310lt/hr**
Engines **2x1200hp MAN**

KEY FEATURES

Available in Dodecannese / Ideal for special events / Timeless interior / Enthusiastic crew of 3

WATER SPORTS

Williams 360 tender with 90hp engine / Tubes / Water ski adults & kids / Fishing gear
Snorkel gear / Jet Ski Sea





MOTOR YACHT LADY L

ALTAMAR 64 / BUILT 2006 / REFIT 2022

ACCOMMODATION

8 guests in 4 staterooms. Her interior layout includes 2 double cabins, 1 twin cabin & 1 twin with bunk beds, all with private ensuite facilities.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **19,50m / 64,00ft**
Beam **5,36m / 17,58ft**
Draft **1,97m / 6,46ft**
Cr. speed **20 knots**
Fuel cons. **280lt/hr**
Engines **2x746Kw**
Caterpillar C18SN

KEY FEATURES

Extensive refit in 2021–2022 / Spacious interior living seating & dining area on the flybridge / Sunbathing space on the foredeck / Great collection of water toys

WATER SPORTS

3,60m Brig Falcon Tender with Yamaha 40hp OB / Electrical Scooter / Water Ski (adults and children) / 2x Paddleboard (SUP) / Snorkeling Equipment / iAQUA SeaBob / Tubes / Inflatable water toys (Donuts, beds & sofa small) / Towable Sofa





MOTOR YACHT

N·ICE

OMIKRON YACHTS OT-60 / BUILT 2024

ACCOMMODATION

8 guests in 4 staterooms. Her interior layout includes 2 double cabins, 1 twin cabin & 1 twin with bunk beds, all with private ensuite facilities.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **18,41m / 60,40ft**
Beam **6,06m / 19,90ft**
Draft **0,89m / 2,80ft**
Cr. speed **8 knots**
Fuel cons. **24lt/hr**
Engines **2x Yanmarl**

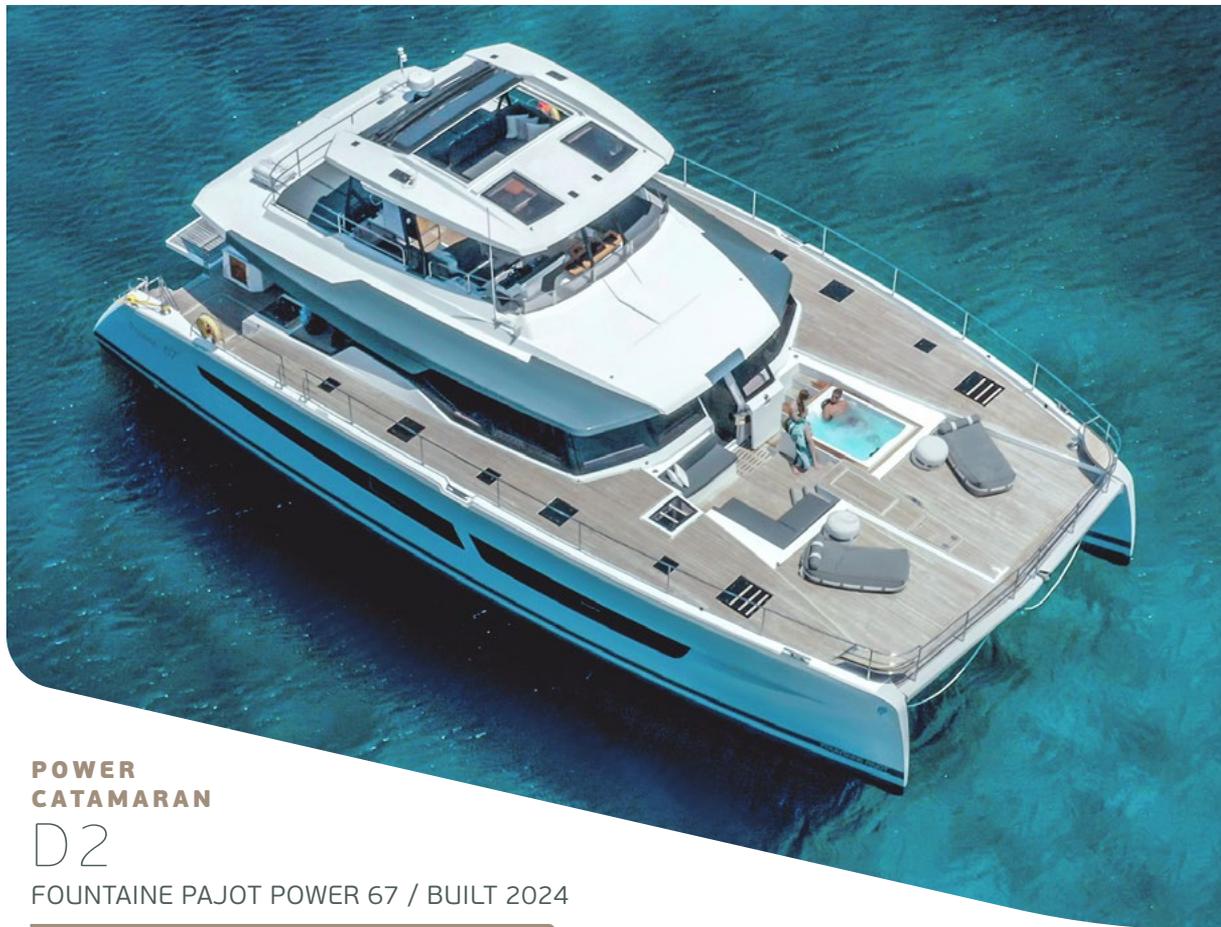
KEY FEATURES

Eco-conscious luxury cruising / Spacious, light-filled interiors / European powerboat of the year 2024 and best of boats 2024, showcasing her as a standout in luxury long-range cruising

WATER SPORTS

1x Inflatable Kayak 2pp / 2x SUP / 1x Electric Scooter / 1x Jobe Double Trouble Towable 2pp





POWER CATAMARAN

D2

FOUNTAINÉ PAJOT POWER 67 / BUILT 2024

ACCOMMODATION

8 guests in 1 Master suite & 3 Double cabins, all fully air-conditioned with en suite facilities.

CREW

4 in separate compartments

SPECIFICATIONS

LOA **19,69m / 64,60ft**
Beam **9,84m / 32,28ft**
Draft **1,15m / 3,80ft**
Cr. speed **16 knots**
Fuel cons. **160lt/hr**
Engines **2x550hp**

KEY FEATURES

Huge reception area / Flybridge of 32 sq.m. / Jacuzzi in the front lounge / Master suite of 22 sq.m. / Underwater lights / Large array of water-toys for the most active charter clients

WATER SPORTS

Tender Highfield 460SP with O/B 60hp / 2x Seabob F5 / 2x Seascooter Infinity / Water Skis / Wakeboard / Hotseat Towables / Tubes / Kayak / 2x SUP / Fishing & Snorkeling gear





**POWER
CATAMARAN**
ARIVA

Fountaine Pajot Power 67 / BUILT 2023

ACCOMMODATION

10 guests in 1 Master suite & 4 Double cabins, all fully air-conditioned with ensuite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **19,69m / 64,60ft**
 Beam **9,84m / 32,28ft**
 Draft **1,15m / 3,80ft**
 Cr. speed **16 knots**
 Fuel cons. **160lt/hr**
 Engines **2x353kw VOLVO PENTA D6 480I G**

KEY FEATURES

Based in corfu, offering a spectacular itinerary through the ionian islands / Huge reception area / Sun awning on foredeck salon / Jacuzzi in the front lounge / Underwater lights / Master suite of 22 m2

WATER SPORTS

Tender Highfield 460SP with Outboard 60HP / Seabob / Water Ski / Hotseat Towables / Tubes / 2x SUP / Kayak / Wakeboard / Fishing and Snorkeling gear





**POWER
CATAMARAN**
EVITA

Nauticks N62 / BUILT 2025

ACCOMMODATION

10 guests in 2 Master suites & 3 Double cabins, all with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **18,80m / 62,00ft**
Beam **10,00m / 32,80ft**
Draft **4,20m / 13,77ft**
Cr. speed **12 knots**
Fuel cons. **116lt/hr**
Engines **2x YANMAR 440hp**

KEY FEATURES

Widest beam in her category / Upper-deck jacuzzi / Brand-new build / Two master suites / Forward outdoor lounge

WATER SPORTS

Tender HIFEI 3.8M with 60Hp Parsun outboard engine / 2x Seabob / Wakeboard / Towables / Kayak / 2x SUP / Fishing & Snorkeling equipment





**POWER
CATAMARAN**
EXPLORION
AQUILA 54 / BUILT 2023

ACCOMMODATION

8 guests in 1 Master Cabin, 1 VIP & 2 Double all with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **16,21m / 54,00ft**
Beam **7,68m / 25,20ft**
Draft **1,37m / 4,60ft**
Cr. speed **16 knots**
Fuel cons. **160lt/hr**
Engines **2x353kw VOLVO
PENTA D6 480I G**

KEY FEATURES

Full beam master suite on main deck / Outdoor bar on main deck / Multiple al fresco dining options / State-of-the-art entertainment systems / Eco-friendly features for fuel efficiency & high performance / Open cinema on flybridge

WATER SPORTS

Highfield 420 Tender with Yamaha 60hp Engine / Snorkeling Equipment / Noodles / Fishing Gear / Seabob / Scubajet / SUP / Water Ski (adults & children) / Wakeboard / Towable Tube for 2 / Floating Mat





**SAILING
CATAMARAN**
SAMELI

BALANCE / TWO OCEANS MARINE / BUILT 2016 / REFIT 2023

ACCOMMODATION

10 guests in 5 double cabins, all with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **23,00m / 75,60ft**
Beam **10,50m / 34,60ft**
Draft **1,80m / 5,11ft**
Cr. speed **10 knots**
Fuel cons. **50lt/hr**
Engines **2x240hp Yanmar**

KEY FEATURES

Fusion of luxury & speed / Outstanding sailing performance / Fastest catamaran in her class / Sea-level panoramic windows / Minimalistic & luxury interiors

WATER SPORTS

Tender R.I.B. 5,20m powered by outboard 4stroke Yamaha 80hp / 1x Seabob F5S / 2x Yamaha seascooter LI-ION / 2x SUP Aqua Marine Vapor DS light tech / 2x Canoe Kayak Epic V5 / 2x Wakeboards / 2x Set water-ski / 2x Ringo tubes / Knee board / Snorkelling & fishing equipment





SAILING CATAMARAN

DAIQUIRI

LAGOON SIXTY 5 / BUILT 2022

ACCOMMODATION

10 guests in 4 double cabins and 1 twin-bunks cabin, all fully air-conditioned with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **20,55m / 67,50ft**
Beam **10,00m / 32,10ft**
Draft **1,55m / 5,10ft**
Cr. speed **10 knots**
Fuel cons. **50lt/hr**
Engines **2x195hp Yanmar**

KEY FEATURES

Lounging space of 40sqm flybridge / Ample lighting throughout the interior / Wide range of water toys

WATER SPORTS

Tender 4,60m 60hp Honda / Water Skis / Wakeboard / Tubes / Kayak / 2x SUP / Fishing gear / Snorkeling / 2x Scuba jet / 2x Sea scooter / Extra Towables





SAILING CATAMARAN

NOVA

LAGOON 620 / BUILT 2011 / REFIT 2020

ACCOMMODATION

8 guests in 1 Master cabin with en-suite bathroom & private lounge with direct-access to the cockpit, 2 guest cabins with double beds and 1 guest cabin with 2 bunk beds & desk all with independent en suite bathrooms.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **18,90m / 62,00ft**
Beam **10,00m / 32,10ft**
Draft **1,55m / 5,10ft**
Cr. speed **9-10 knots**
Fuel cons. **40lt/hr**
Engines **2x170hp Yanmar**

KEY FEATURES

Refitted 2020 / Designed by the world renowned naval architects peteghem & lauriot prévost (owners version layout) / Spacious sunbathing areas / Professional crew of 3 since yacht launch

WATER SPORTS

4,70m dinghy with 60hp outboard Yamaha / Snorkeling equipment / Fishing rods / Kayak-Tube / Water skiing (adults & kids) / Paddle board / Wake board / Floating mats / Knee board





SAILING CATAMARAN

SERENITY

SUNREEF 60 / BUILT 2025

ACCOMMODATION

8 Guests in 1 Master cabin and 3 Double cabins all with en-suite facilities.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **18,30m / 60,37ft**
Beam **10,20m / 33,46ft**
Draft **1,60m / 5,20ft**
Cr. speed **10,80 knots**
Fuel cons. **43lt/hr**
Engines **2x175hp**

KEY FEATURES

Ultra silent operation / Large aft platform / Living space of 231 m² / Solar panels

WATER SPORTS

Tender Gala V500 (60 Hp) with 9 guests seats / 2x seabobs, 2x SUP / 1 Kayak / Tubes / Fishing and Snorkeling equipment





**SAILING
CATAMARAN**
SEABARIT LX
MOON 60 / BUILT 2024

ACCOMMODATION

10 guests in 1 Master and 4 Double cabins,
all with en suite facilities

CREW

3 in separate compartments

SPECIFICATIONS

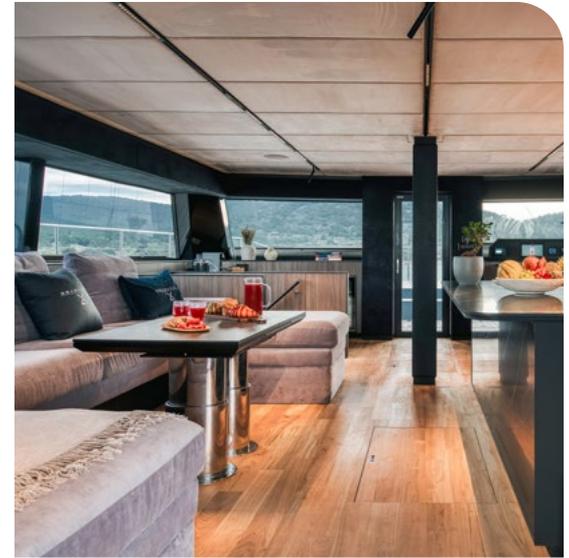
LOA **18,32m / 63,00ft**
Beam **9,64m / 31,80ft**
Draft **1,90m / 5,70ft**
Cr. speed **9 knots**
Fuel cons. **30lt/hr**
Engines **2x110hp**

KEY FEATURES

Sophisticated design & timeless elegance / Expansive sundeck the largest in her category / Alfresco dining / Flybridge hardtop with integrated solar panels / Wide aft swim platform

WATER SPORTS

Tender 3,90 m 60hp / 2x F5 Seabob / Wakeboard / Water ski adults & children / Tubes / 2x SUP & snorkeling equipment





SAILING CATAMARAN

LADY M

LAGOON 60 / BUILT 2025

ACCOMMODATION

8 guests in 1 Master cabin, 2 Double and 1 Twin cabin, all with en-suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **18,27m / 59,11ft**
Beam **9,87m / 32,50ft**
Draft **1,65m / 5,50ft**
Cr. speed **9knots**
Fuel cons. **16lt/hr**
Engines **2x150hp Yanmar**

KEY FEATURES

Ample master cabin with walk-in wardrobe / Immense living spaces / Biggest flybridge in its category / Large vertical windows / Entirely "open to the sea" layout of aft deck / Extensive range of water toys / Multihull design innovation award winner in genoa international boat show / Best sailing catamaran above 15m award winner during the 2025 yacht style awards ceremony

WATER SPORTS

Tender 4,70 custom made Oceanic 130hp with 9 passengers seats / 2x SUP / 2x Seabob / Floating Platform (4x2m) / Water ski / 2x Wakeboard / Fishing gear & Snorkeling equipment





SAILING CATAMARAN

ALMA

FOUNTAINE PAJOT SAMANA 59 / BUILT 2022

ACCOMMODATION

10 guests in 1 Master cabin & 4 Double cabins, all fully air-conditioned with en suite facilities.

CREW

3 in separate compartments

SPECIFICATIONS

LOA **18,78m / 61,61ft**
Beam **9,46m / 31,04ft**
Draft **1,65m / 5,41ft**
Cr. speed **9knots**
Fuel cons. **30lt/hr**
Engines **2x150hp Volvo D3**

KEY FEATURES

Spacious master cabin / Lay out ideal to accommodate 5 couples / Ample flybridge area
Hard top bimini

WATER SPORTS

Tender 4.20m with 50hp / SUP / Kayak / Seabob / Fishing and snorkeling equipment





**SAILING
CATAMARAN**
MOYA

LAGOON 560 S2 / BUILT 2014 / REFIT 2022

ACCOMMODATION

10 guests in 4 double and 1 with twin-bunks cabin, fully air-conditioned with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **17,07m / 56,00ft**
Beam **9,45m / 31,00ft**
Draft **1,50m / 4,11ft**
Cr. speed **10 knots**
Fuel cons. **30lt/hr**
Engines **2x110hp Yanmar**

KEY FEATURES

Excellent sailing performance / Wide range of water toys / Ample lounging space on the flybridge / Combines comfort and style

WATER SPORTS

4,20m RIB with 60hp outboard motor / Water Skis / Wakeboard / Tubes Kayak / SUP / Fishing gear / Snorkelling / 2x Sea Scooter / 12 sq.m inflatable platform / Extra Towables





**SAILING
CATAMARAN**
MELITI

LAGOON 560 S2 / BUILT 2014 / REFIT 2024

ACCOMMODATION

10 guests in 4 Queens & 1 with upper and lower bunks, fully air-conditioned with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **17,07m / 56,00ft**
Beam **9,45m / 31,00ft**
Draft **1,50m / 4,11ft**
Cr. speed **10 knots**
Fuel cons. **30lt/hr**
Engines **2x110hp Yanmar**

KEY FEATURES

Spacious & comfort cabins / Ample lounging space on the flybridge / Spacious well protected aft deck for al fresco dining / Professional crew of 3

WATER SPORTS

Tender Brig 3,80 with 40hp Yamaha / Wakeboard / Water Ski (adults & children) / 2x Seascooter / Fishing & Snorkeling equipment / Tube / 2x SUP / Kayak





**SAILING
CATAMARAN**

AZUL

LAGOON 55 / BUILT 2023

ACCOMMODATION

8 guests in 4 double cabins,
all fully air-conditioned with
en suite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **16,56m / 55,00ft**
Beam **9,00m / 29,60ft**
Draft **1,55m / 5,10ft**
Cr. speed **9 knots**
Fuel cons. **22lt/hr**
Engines **2x 115hp Nanni**

KEY FEATURES

Brand new lagoon / Impressive sense of spaces / Open rear cockpit - terrace on water
Large windows & spectacular skylights

WATER SPORTS

Tender Highfield CL 420 with 60hp outboard / 2x Seascooter / 2x SUP / Seabob (iAqua Dart Nano 720 Xtreme) / Wakeboard / Water ski adults / Fishing equipment / Snorkeling equipment / Tubes / Dive tanks & dive compressor on request and extra charge (for certified divers only with proven diving experience) / BCD / Regulator etc. to be rented from a local dive store or provided by the client)





**SAILING
CATAMARAN**
LIBRA

BALI 5.4 / BUILT 2024

ACCOMMODATION

10 guests in 5 double cabins, all with en-suite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **16,80m / 55,10ft**
Beam **8,74m / 28,80ft**
Draft **1,48m / 4,10ft**
Cr. speed **9 knots**
Fuel cons. **30lt/hr**
Engines **2x80hp Yanmar**

KEY FEATURES

Brand new 2024 / Exquisite main saloon with garage door for direct access to the water / Ample outdoor living spaces with sunbeds in bow area / Great performance

WATER SPORTS

Rib 3,60m Outboard Yamaha 40hp / Beach games / Floating mats / 2x SUP / Wakeboard / Tube / Towable inflatable sofa for 2 persons / Water skis adult & children / Snorkeling equipment





**SAILING
CATAMARAN**
SUMMER STAR
LAGOON 52 / BUILT 2019

ACCOMMODATION

10 Guests in 5 Double & 1 twin cabin,
all air-conditioned with en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **15,84m / 52,00ft**
Beam **8,74m / 28,80ft**
Draft **1,55m / 5,10ft**
Cr. speed **9 knots**
Fuel cons. **16lt/hr**
Engines **2x80hp Yanmar**

KEY FEATURES

Built in 2019 / Great charter records / Spacious unbathing areas / Impressive leisure and entertainment facilities

WATER SPORTS

3,90m Highfield CL 390 Deluxe - 40HP Honda outboard / Tubes / Banana Boat / Kneeboard / Double Water Ski / Beach games / 2x Sup / Wakeboard / Snorkeling & Fishing equipment





**SAILING
CATAMARAN**
TAMIRO

LAGOON 52F / BUILT 2019 / REFIT 2022

ACCOMMODATION

8 Guests in 4 double cabins, all with en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **15,85m / 52,00ft**
Beam **8,60m / 28,80ft**
Draft **1,50m / 5,10ft**
Cr. speed **7,5 knots**
Fuel cons. **25lt/hr**
Engines **2x80hp**

KEY FEATURES

Layout ideal for 4 couples or 2 families / Professional crew of 2 / Based in the ionian / Equipped as an owner-yacht / Tenderlift system / Solar & lithium system / High-speed internet & tv

WATER SPORTS

High field CL 390 Deluxe (Overall Length 3,90m) - 40hp Honda outboard, Tubes / Banana Boat / Kneeboard / Double Water Ski / Beach games / 2x SUP / Wakeboard / Snorkeling and Fishing equipment.





**SAILING
CATAMARAN**
EFFIE STAR
LAGOON 51 / BUILT 2025

ACCOMMODATION

10 guests in 4 double cabins, all with en-suite facilities & 1 French double that shares bathroom

CREW

2 in separate compartments

SPECIFICATIONS

LOA **15,60m / 51,20ft**
 Beam **8,10m / 26,70ft**
 Draft **1,40m / 4,70ft**
 Cr. speed **8 knots**
 Fuel cons. **25lt/hr**
 Engines **2x80hp Yanmar**

KEY FEATURES

Brand new, built in 2025 / Accommodates up to 10 guests in 5 cabins / Spacious flybridge that offers panoramic views / Thoughtfully designed layout with ergonomic living spaces / Swimming platform with easy water access

WATER SPORTS

Highfield CL 390 Deluxe (Overall Length 3,90m) - 40HP Honda outboard (aluminum hull, console and integrated rear seat with cushion and maximum capacity 6 persons) / Tube / Banana / Kneeboard / Water Ski adults / Snorkeling and Fishing equipment / Wakeboard / 2x SUP / 2x Sea Scooter





SAILING CATAMARAN

BABALU

LAGOON 51 / BUILT 2024

ACCOMMODATION

8 guests in 4 double cabins all with ensuite facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **15,35m / 50,40ft**
Beam **8,10m / 26,70ft**
Draft **1,40m / 4,70ft**
Cr. speed **8 knots**
Fuel cons. **25lt/hr**
Engines **2x80hp Yanmar**

KEY FEATURES

Brand new built in 2024 / Ample outdoor living spaces / Swim platform as a large balcony by the sea / Accommodates up to 8 guests in 4 cabins

WATER SPORTS

RIB 13ft/4m with 40hp outboard engine / 2x SUP / Towable Inflatable sofa (2 pax) / Wakeboard / Water skis (adult & children) / Snorkeling & Fishing equipment





**SAILING
CATAMARAN**
MY STAR

LAGOON 46 / BUILT 2022

ACCOMMODATION

8 guests in 4 double cabins with en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **14m / 46ft**
Beam **7,96m / 26ft**
Draft **1,50m / 4ft**
Cr. speed **8 knots**
Fuel cons. **20lt/hr**
Engines **2x60hp Yanmar**

KEY FEATURES

Full shade in bow area / Spacious sunbathing areas / Variety of water toys

WATER SPORTS

Tender 3.40m Highfield with 40hp Yamaha / Water Ski Adults & Kids / Tube / 2x Sea Scooter / Banana / 2x SUP / Kneeboard





**SAILING
CATAMARAN**

ODYSSEY

NAUTITECH 46 FLY / BUILT 2019

ACCOMMODATION

8 guests in 4 double cabins, all fully air-conditioned with en-suite facilities

CREW

2 in separate compartments

SPECIFICATIONS

LOA **13,79m / 46,00ft**
Beam **7,54m / 24,70ft**
Draft **1,45m / 4,00ft**
Cr. speed **7 knots**
Fuel cons. **15lt/hr**
Engines **2x40hp Yanmar**

KEY FEATURES

Built in 2019 / Offers comfort and style / Spacious sunbathing areas

WATER SPORTS

Dinghy 3,30m with an 20hp outboard / SUP / 2x kayak / Jobe Seascooter





SAILING YACHT

HUAYRA

COMAR - COMET 100 / BUILT 2011 / REFIT 2025

ACCOMMODATION

8 guests in 1 Master cabin, 2 Double cabins and 1 Twin cabin with en suite facilities

CREW

4 in separate compartments

SPECIFICATIONS

LOA **31m / 101ft**
Beam **6,71m / 22ft**
Draft **5m / 17ft**
Cr. speed **10 knots**
Fuel cons. **25lt/hr**
Engines John Deere

KEY FEATURES

Refit 2025 / Large sunbathing areas / Lifting keel / Full infused carbon fiber / Performance sails

WATER SPORTS

Tender Williams Jet 395 2020 / Water ski (adults & children) / Wakeboard / Seabob / SUP / Tubes / Snorkeling and fishing equipment





SAILING YACHT

AIZU

TREHARD MARINE / BUILT 1990 / REFIT 2007, 2019 & 2023

ACCOMMODATION

8 guests in 4 double cabins, all similar size with air-condition & ensuite facilities

CREW

4 in separate compartments

SPECIFICATIONS

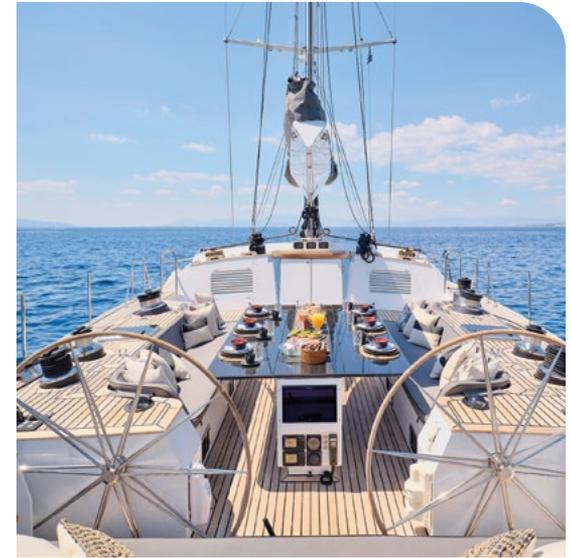
LOA **30,16m / 99,00ft**
Beam **7,16m / 23,00ft**
Draft **2,20-5,85m / 7,20-19,00ft**
Cr. speed **10 knots**
Fuel cons. **40lt/hr**
Engines **2x 250hp**

KEY FEATURES

Swing keel, Shallow depth 2.2m draught / Aluminium yacht / Inflatable sailing dinghy

WATER SPORTS

Tender Highfield with 90hp / Waterski adult & children / Wakeboard / 3x Stand up padel board / Towing donut / Inflatable sailing dinghy / 2x small sea scooters / Yoga mats





SAILING YACHT

MELITI

GARCIA YACHTS 86 / BUILT 2004 / REFIT 2021

ACCOMMODATION

6 guests in 1 Master and 2 Double cabins, all with ensuite facilities

CREW

5 in separate compartments

SPECIFICATIONS

LOA **26,32m / 86,32ft**
Beam **6,25m / 20,50ft**
Draft **3,30m / 10,80ft**
Cr. speed **9 knots**
Fuel cons. **18lt/hr**
Engines **280hp**

KEY FEATURES

Experienced sailing staff including multiple offshore sailing champions & olympic games participants / Reliable boat construction / Built mca compliant / Cockpit shade option / Great selection of water toys

WATER SPORTS

1 Novurania 3.30 mt with 25HP Yamaha engine in dinghy loc / 1 Inflatable towable tube / 2x Inflatable SUP / 1 Seabob / Snorkeling equipment / Fishing equipment





SAILING YACHT NADAMAS

Y YACHTS - Y8 / BUILT 2022

ACCOMMODATION

8 guests in 4 double cabins,
all air-conditioned with ensuite
facilities

CREW

3 in separate compartments

SPECIFICATIONS

LOA **23,99m / 80,00ft**
Beam **6,58m / 21,58ft**
Draft **4,00m / 13,12ft**
Cr. speed **9 knots**
Fuel cons. **25lt/hr**
Engines **2x 115hp**

KEY FEATURES

Timelessly elegant design / Spacious cockpit / Ample sundeck area / Layout ideal to accommodate 4 couples / Experienced crew of 3

WATER SPORTS

Tender Aer Marine 4,2m - 60hp Yamaha OB / Skis (adult & children) / Wakeboard (adult and children) / Donut / Yamaha Jet Pod Pro sea scooter / 2x SUP / Fins & snorkels





SAILING YACHT GIGRECA

ADMIRAL SILENT 76 / BUILT 2014 / REFIT 2021

ACCOMMODATION

8 guests in 1 Master, 1 VIP,
1 Double & 1 Twin cabin, all
with with en suite facilities

CREW

3 in separate compartments

SPECIFICATIONS

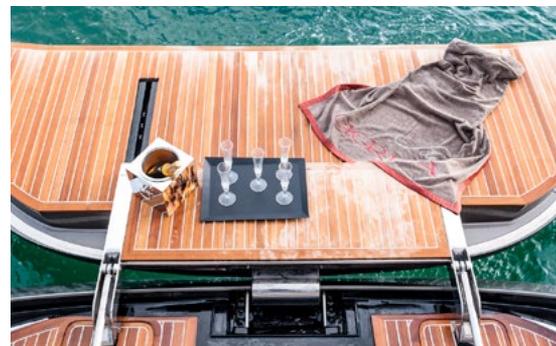
LOA **24,00m / 76,00ft**
Beam **5,88m / 19,30ft**
Draft **2,93m / 9,70ft**
Cr. speed **10 knots**
Fuel cons. **25lt/hr**
Engines **2x 150hp Yanmar**

KEY FEATURES

Luxurious high end interiors / Ample bow seating relaxing area / Underwater lights / Spacious beach club / Retractable hard rooftop offering top comfort while sailing & at anchor

WATER SPORTS

Tender semi custom 4,50m with 70hp / Sea bob / Water skis for adults & children / Monoski / SUP / Towable / Snorkeling & fishing equipment





SAILING YACHT

ALIZEE

HANSE 675 / BUILT 2017

ACCOMMODATION

6 guests in 1 master, 1 with a double bed & 1 with convertible to double bed

CREW

2 in separate compartments

SPECIFICATIONS

LOA **21,10m / 69,30ft**
Beam **5,90m / 19,40ft**
Draft **3,10m / 10,20ft**
Cr. speed **9 knots**
Fuel cons. **20lt/hr**
Engines **225hp Volvo**

KEY FEATURES

Interior space defines a new dimension in private sailing / Great performance / Light & shade areas / Captain onboard since her launch

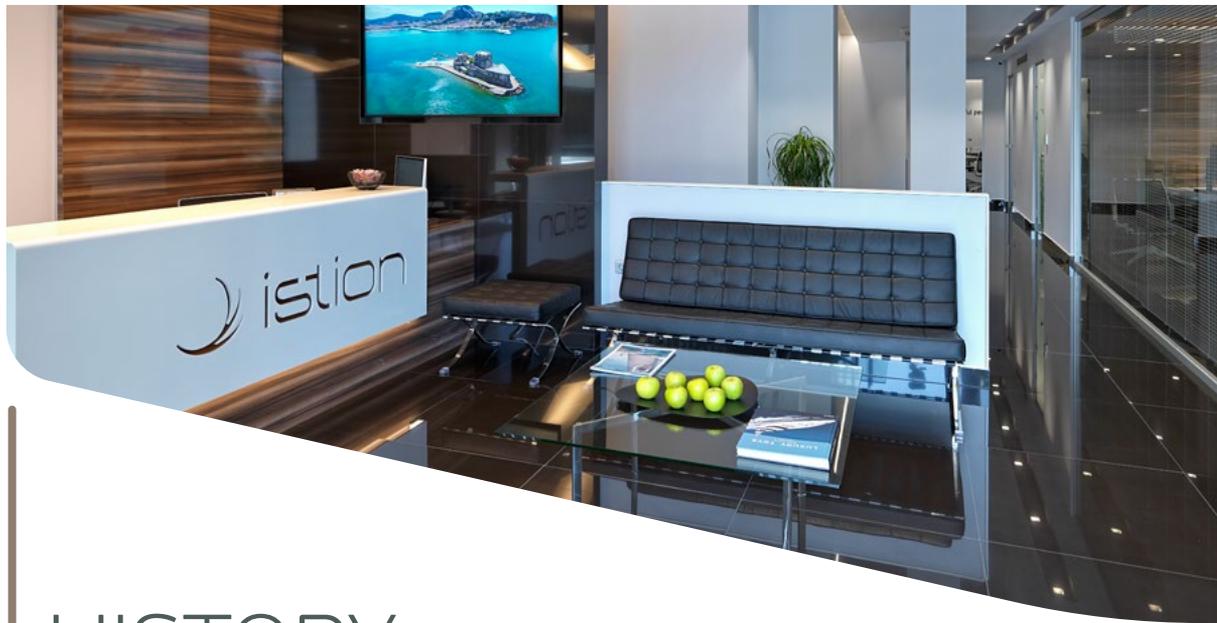
WATER SPORTS

Williams Jet tender 325 sport 100hp / Tubes / Skis / Wakeboard / SUP / Kayak





MEET
ISTION



HISTORY & **VISION**

Istion Yachting was founded in 1992 by **Ioannis Kourounis**.

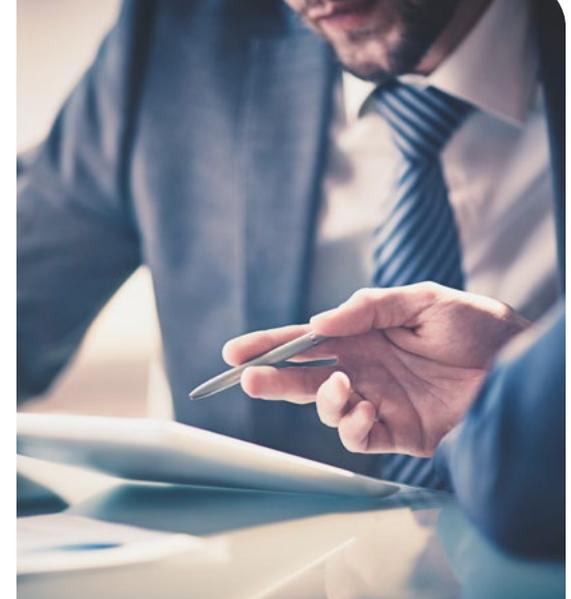
The company started with a small fleet of sailing yachts based in Kos Island in the Dodecanese and grew rapidly to a market leader for chartering all over Greece. With its strong background Istion Yachting enjoys a remarkable reputation through an international network of trusted charter brokers and of course its sailing clients and friends.





ISTION TODAY

- A well-founded fleet operator with more than 30 years in operation
- **300+** Yachts fully crewed & Bareboat.
- **11** Yacht Charter Bases in Greece and **1** in Croatia
- More than **35.000** charters
- More than **130.000** happy guests



VALUES & GOALS

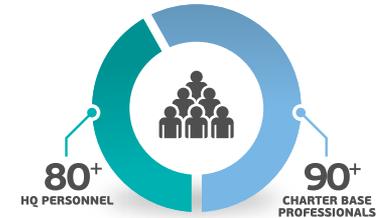
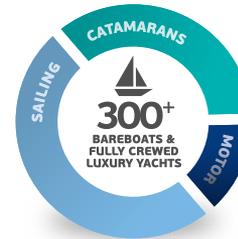
- Reinventing yachting as a vacation choice
- Delivering safe & successful charters
- Offering an unforgettable experience to our guests
- Establishing reliable & long-term collaborations



ISTION IN NUMBERS



IN OPERATION



35.000+
PROVEN CHARTER
BOOKINGS



130.000+
HAPPY GUESTS



AWARDS & CERTIFICATIONS

Honored to be recognized!

We keep on loving what we do and we are proud to share it with all of our sailing friends & partners!

- ▶ High quality services
- ▶ Responsiveness
- ▶ Fairness to client
- ▶ Attention to detail
- ▶ Financial stability





MEDYS 2025 CHEF'S COMPETITION

Behind every exceptional dish is a crew that brings it to life.

A heartfelt congratulations and thank you to our chefs and onboard teams for their unwavering passion, precision, and dedication.

- ▶ **1st Place / Category A**
Chef George Elekidis
aboard S/Y Meliti
- ▶ **2nd Place / Category A**
Chef Audeline Pitre
aboard S/Cat Azul
- ▶ **3rd Place / Category A**
Chef Antony Pazianas
aboard S/Cat Serenityl



MEMBERS & PARTNERSHIPS

- **Greek National Tourism Organization** & monitored by the **Greek Ministry of Culture & Tourism** (since 1992)
- Founder member of **Greek Yachting Association**
- Member of **Mediterranean Yacht Brokers' Association**
- **International Yacht Brokers Association**
- Member of **Charter Yacht Brokers Association**
- **Greek Bare Boats Owners Association** & **Hellenic Professional Yacht Owners Association**
- Corporate member of **International Super Yacht Society**
- Corporate member of **European** Community for Professional Yachting
- Corporate member of **YACHT-POOL** International Financial Security System





WHY
ISTION

- ▶ Represent and present the yacht in the most efficient way.
- ▶ Recommend yacht to our VIP/HNWI clientele and loyal repeaters
- ▶ Allocate to each yacht a **dedicated Charter Manager** to ensure efficient bookings progress, smooth and efficient charter operation, and **exclusive** communication with Owners.
- ▶ Provide a Supportive Team of 5 in-house brokers shared with mutual passion for yachting , reflecting in its guest's and sailing friend's happy smiles & loyalty.
- ▶ Our team of experts **have the know-how and the experience** to ensure that the yacht reaches its full charter potential
- ▶ Provide extensive training to Crew, ensuring top tier services on board for all charters
- ▶ Provide a marketing support team to cover all yacht events and social media
- ▶ Responsiveness & Immediate Solutions/Recommendations
- ▶ Fairness to client
- ▶ Financial stability
- ▶ Prompt reaction to any issue in the yachting market
- ▶ Participation in yacht shows that adds value to our cooperation with brokers worldwide as well as increasing potential booking charters
- ▶ Ensure success with our 2023 Charter records: 300 crewed charters
- ▶ MYBA member and GYA board member

WHY
ISTION







WHY CHARTER

- ▶ Charters elevate and add value to the yacht's prestige for any future business investments (re-sale value)
- ▶ Generate additional income
- ▶ The yacht remains in top-notch condition
- ▶ Dedicated weeks for Owners can be confirmed and the rest weeks can be offered with care and extra attention to our high-end clientele.
- ▶ Charters are as well a strong motivation to the crew





ROLE OF **CA**

- CA acts as the Owner's exclusive agent and representative with regards to the charter marketing of the Yacht
- CA enters into charter agreements on behalf of the Owner
- CA provides the Owner with expertise advice on the charter market and advisory consulting services on matters including but not limited to the Yacht's proper condition, crew and crew training, Yacht amenities, auxiliary equipment and pricing
- Is the entity that holds the funds until the charter commences.
- Is the intermediate between the owning company, the yacht ,the broker and the client regarding all charter related issues.
- Handles and ensures smooth and efficient charter operation as well as booking progress
- Provides on-line listing and inquiry system on Yachtfolio and other online databases & booking platforms
- Ensuring the correct presentation of the yacht in chartering market .
- Coordinates information and communication
- Reacts proactively
- Provides extensive knowledge of regulation and terms
- Provides marketing statistics regarding yacht inquiries and offering
- Offers Owners a dedicated, confidential & world class luxury chartering services

ROLE OF **CA**



BOOKING **PROCESS**



BOOKING PROCESS

- ▶ Calendar availability & offering
- ▶ MYBA Contract & Special conditions
- ▶ Payments
- ▶ Preference list
- ▶ Special arrangements
- ▶ Transfers
- ▶ Greek Charter Party
- ▶ Inspection of the yacht before commencing of charter ensuring everything is up to standards
- ▶ Monitor charter being in contact with Captain & Client/Broker ▶ Guests feedback
- ▶ Charter record documents ▶ Payments to Owners

istionyachtinggroup



EXTRA
INFORMATION



OWNERS'
EXPECTATIONS

OWNERS' **EXPECTATIONS**

- ▶ The Owner shall at all times maintain the Yacht to a high standard, including interior and exterior and all safety equipment all year round
- ▶ The Owner shall ensure that all vessel documentation and certification of the Yacht provided to the Central Agent is valid by the time this Agreement comes into force and for the entire duration of this Agreement and shall be renewed as necessary throughout the duration of this Agreement by the Owner
- ▶ The Owner shall ensure that the yacht is adequately prepared for chartering - that includes cleaning, equipment procurement, as well as accommodation, uniforms & meals for the crew members.
- ▶ The Owner gives appropriate notice, in timely manner, to the Company of its intended private use of the yacht, specifying the requested time period, port of embarkation and disembarkation
- ▶ Owner shall forward all important information to CA regarding crew & yacht
- ▶ Owner to provide high resolution photos & videos
- ▶ Owner to have devoted crew members on board



MANAGEMENT **ROLE**



MANAGEMENT **ROLE**

► Running a yacht, akin to managing any successful business, hinges on the art of adept management. Behind the scenes, every aspect must operate with precision: safety, operational support, financial matters, crew coordination, maintenance, technical complexities, and even environmental considerations. With a wealth of experience in the yachting industry, our yacht management delivers an exceptionally specialized service to oversee and address these vital elements, and provide support to owners, captains, and crew. Rather than a one-size-fits-all approach, we offer a bespoke service tailored to not only meet but exceed each individual owner's specific requirements, providing a sense of complete peace of mind in Yacht Ownership



MANAGEMENT ROLE

TECHNICAL

- Ensure technical performance, according to maker specifications
- Plan & Implement maintenance works, repairs & upgrades
- Plan & implement drydocking works
- Negotiate & arrange supply spares & services
- Itemised expenditure with technical justification & regular reporting

OPERATIONS

- Liaise with administrations, authorities, marinas etc.
- Liaise & cooperate with charter department as per yacht's charter plan & owners' use
- Control crew matters
- Control yacht's documentation & certification



PURCHASING

- Identify vendors, market research prior to purchase (procurement)
- Supply & purchase of goods, materials, spares, provisions
- Make sure as much as possible expenditure is kept within agreed values
- Invoicing & expenditure categorization

CREWING

- Identify and propose appropriate candidates
- Interviewing candidates
- Follow up recruitment procedures with competent authorities



ACCOUNTING

- ▶ Maintenance of records
- ▶ Control of and prompt settlement of all accounts, payment of salaries, etc.
- ▶ Compile / issue financial statements and reports to Owners
- ▶ Monitor financial position of yacht, ensure provision of adequate funds to meet planned expenditures

QUALITY CONTROL

- ▶ Use of a specialized Yacht Management software with data input by yacht manager, captain, hotel, engine & accounting on tasks, finance management, yacht administration, charter & trip management and viewing credentials of all processes for owners.
- ▶ Crew performance appraisal & auditing



MARKETING **PROMOTION**

› Facebook Page reach
1.622.806

› Instagram reach
1.009.796

› LinkedIn reach
150.989

› Facebook Followers
32.000+

› Instagram Followers
13.600+

› LinkedIn Followers
11.000+

SOCIAL MEDIA

Dedicated exposure on every social media platform averaging > **100.000** Unique Viewers per yacht

WEBSITE CLICKS

Website Listings & Instant Booking availability

BOOKING PLATFORMS

Guaranteed Publicity in Bookings Platforms

NEWSLETTER CAMPAIGNS

Massive Promotion to our subscribers list of **18.500+**



QUALITY & RECOGNITION **ACKNOWLEDGED & CERTIFIED**

- ▶ Corporate MYBA member conforming with MYBA rules & guidelines
- ▶ Certified by Yachtpool
- ▶ Approved by Pantaenius & EIS





JOIN US

- ▶ Yacht Sales & Management: www.istionyachting.gr
- ▶ Bareboat Yacht Charters: www.istion.com
- ▶ Crewed Yacht Charters: www.istionluxuryyachts.com
- ▶ Catamaran's Cup: www.catamaranscup.com
- ▶ YachtHop: www.yachthop.gr



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LAVRION PORT, 19500 ATTICA

KOS ISLAND BASE
KOS MARINA, 85300 DODECANESE

RHODES ISLAND BASE
NEW RHODES MARINA, 85100 DODECANESE

LEFKAS ISLAND BASE
LEFKAS MARINA, 311 00 IONIAN

LEFKAS ISLAND BASE
LEFKAS PORT, 311 00 IONIAN

CORFU ISLAND BASE
GOUVIA MARINA, 49100 IONIAN

PREVEZA BASE
PREVEZA PORT, 48100 EPIRUS

VOLOS BASE
VOLOS PORT, 1 OGL STR., 38221 THESSALIA

SKIATHOS ISLAND BASE
SKIATHOS PORT, 37002 SPORADES

PAROS ISLAND BASE
PARIKIA, 84400 CYCLADES

NEW SKRADIN, CROATIA
ACI MARINA SKRADIN, SIBENIK AREA