

BAREBOAT PRICE LIST 2021

YACHT **CHARTERS** IN **GREECE**



beautiful people, beautiful yachts

YACHT CHARTERS IN GREECE

**ATHENS / LAVRION / KOS
RHODES / LEFKAS / CORFU
SKIATHOS / VOLOS / PAROS
MYKONOS / NAFPLION**

**NEW CHARTER BASES
KEFALONIA / PREVEZA**



SAILING YACHTS

CHARTER RATES IN EURO (€)

THE YACHTS	LOA (m)	BUILT YEAR	CAB/ WC	01/01-24/04	24/04-22/05	22/05-19/06	19/06-31/07	31/07-21/08	21/08-18/09	18/09-02/10	02/10-16/10	16/10-31/12	SECURITY DEPOSIT
Hanse 588*	17,20	2020	3+1/3+1	6.200	7.200	8.500	9.900	11.400	9.900	8.500	7.200	6.200	4.000
Hanse 575	17,15	2014	4+1/5	5.200	6.100	7.600	8.500	9.700	8.500	7.600	6.100	5.200	4.000
Bavaria C57	16,73	2021	5+1/3+1	5.300	6.200	7.800	8.900	9.900	8.600	7.700	6.200	5.300	4.000
Sun Odyssey 54ds	16,75	2007	4+1/4+1	2.400	3.300	4.400	4.800	5.200	4.600	3.800	3.300	2.500	3.500
Oceanis 54	16,70	2009	4+1/4	2.300	3.200	4.200	4.500	5.500	4.500	4.000	3.200	2.500	3.500
Hanse 548	16,22	2018	4+1/4+1	4.300	5.500	6.800	7.900	9.200	7.900	6.800	5.500	4.000	4.000
Jeanneau 54	16,16	2016	4+1/5	3.100	5.100	6.500	7.600	8.500	7.600	6.400	5.000	3.800	3.500
Dufour 530	16,35	2021	6+1/3+1	2.800	4.600	6.000	7.100	8.200	7.100	6.000	4.600	3.800	3.500
Oceanis 51.1	15,94	18-21	4+1, 5+1, 4+1/3	2.600	4.100	5.600	6.400	7.500	6.200	5.000	4.000	3.100	3.500
Sun Odyssey 519	15,38	2016	5+1/3	2.500	4.000	5.100	5.800	6.700	5.800	4.900	3.800	3.100	3.500
Sun Odyssey 509	15,38	2015	5+1/3	2.300	3.600	4.700	5.300	6.100	5.100	4.500	3.600	2.900	3.500
Hanse 508	15,55	19-20	5+1/3+1	2.500	4.000	5.100	5.800	6.900	5.800	4.900	3.800	3.100	3.000
Hanse 505	15,40	2015	5+1/3	2.300	3.600	4.700	5.300	6.100	5.100	4.500	3.600	2.900	3.000
Cyclades 50.5	15,62	2008	5+1/4	1.850	2.700	3.600	4.200	4.900	4.200	3.500	2.700	2.050	3.000
Oceanis 50	15,42	10-12	5+1, 4+1/4	1.900	2.800	3.800	4.300	5.100	4.300	3.600	2.800	2.100	3.000
Sun Odyssey 490	14,42	19-21	5+1/3	2.500	4.000	5.100	5.800	6.700	5.800	4.900	3.800	3.100	3.000
Oceanis 48	14,60	14-15	5/3	2.250	3.150	4.400	5.000	6.000	4.900	4.100	3.200	2.700	3.000
Sun Loft 47	14,00	2021	6+1/4+1	2.500	4.000	4.900	5.800	6.700	5.800	4.900	3.600	3.000	3.000
Hanse 470	14,19	2010	3/2	1.600	2.400	3.300	3.700	4.500	3.600	3.200	2.500	1.700	3.000
Oceanis 46.1	14,60	19-21	4/5, 4/3	2.100	3.100	4.100	4.900	5.800	4.700	4.300	3.100	2.500	3.000
Bavaria cruiser 46	14,27	14-17	4/3	1.800	2.650	3.550	4.100	4.800	4.000	3.400	2.600	2.000	3.000
Oceanis 46	14,40	2010	4/2	1.600	2.400	3.300	3.700	4.500	3.600	3.200	2.500	1.700	3.000
Bavaria C45	14,40	2019	4/3	2.100	3.100	4.100	4.800	5.600	4.700	4.200	3.100	2.500	3.000
Hanse 458	14,04	19-21	3/2, 4/2	2.050	3.000	4.000	4.700	5.500	4.600	3.900	3.000	2.400	3.000
Hanse 455	13,55	15-18	4/2	1.900	2.800	3.800	4.400	5.200	4.400	3.700	2.800	2.100	3.000
Oceanis 45	13,85	14-16	4/2	1.900	2.800	3.800	4.300	5.100	4.300	3.600	2.800	2.100	3.000
Bavaria cruiser 45	14,27	10-12	4/3	1.600	2.400	3.300	3.700	4.500	3.600	3.200	2.500	1.700	3.000
Sun Odyssey 440	13,00	18-21	4/2	2.000	3.000	3.900	4.500	5.300	4.500	3.800	2.900	2.200	2.500
Cyclades 43.4	13,26	2008	4/2	1.450	1.900	2.800	3.100	3.800	3.100	2.500	1.900	1.550	2.500
Hanse 430	13,26	09-10	4/2, 3/2	1.450	1.900	2.800	3.100	3.800	3.100	2.500	1.900	1.550	2.500
Sun Odyssey 439	12,99	2015	4/2	1.800	2.500	3.200	3.700	4.300	3.700	3.200	2.500	1.900	2.500
Dufour 430	13,24	2020	4/2	1.850	2.700	3.600	4.200	4.900	4.200	3.500	2.700	2.050	2.500
Oceanis 43	13,26	2008	4/2	1.450	1.900	2.800	3.100	3.800	3.100	2.500	1.900	1.550	2.500
Sun Odyssey 419	12,76	2018	3/2	1.600	2.500	3.100	3.500	4.200	3.400	3.000	2.300	1.850	2.500
Hanse 418	12,40	19-21	3/2	1.600	2.500	3.100	3.500	4.200	3.400	3.000	2.300	1.850	2.500
Hanse 415	12,40	14-17	3/2	1.550	2.200	2.900	3.300	3.900	3.200	2.700	2.100	1.700	2.500
Oceanis 41.1	12,43	2020	3/2	1.600	2.500	3.100	3.500	4.200	3.400	3.000	2.300	1.850	2.500
Oceanis 41	12,43	2013	3/2	1.400	2.000	2.850	3.150	3.700	3.100	2.600	2.000	1.600	2.500
Bavaria Cruiser 41	12,35	2017	3/2	1.550	2.200	2.900	3.300	3.900	3.200	2.700	2.100	1.700	2.500
Sun Odyssey 410	12,02	19-21	3/2	1.700	2.550	3.300	3.600	4.300	3.500	3.200	2.400	2.100	2.500
Oceanis 40.1	12,87	2021	4/2	1.750	2.600	3.500	4.000	4.600	3.900	3.400	2.500	2.100	2.500
Oceanis 40	12,17	2010	3/2	1.400	1.700	2.300	2.800	3.300	2.600	2.300	1.700	1.400	2.000
Hanse 400	12,23	06-07	3/2	1.300	1.700	2.200	2.400	3.000	2.400	2.200	1.700	1.300	2.000
Bavaria cruiser 40	12,48	11-13	3/2	1.400	1.700	2.300	2.800	3.300	2.600	2.300	1.700	1.400	2.000
Oceanis 393	11,60	2006	3/2	1.300	1.700	2.200	2.400	3.000	2.400	2.200	1.700	1.300	2.000

* Available for Skipped Charters only; Skipper's fee is not included in weekly charter fee.

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CHARTER RATES IN EURO (€)

THE YACHTS	LOA (m)	BUILT YEAR	CAB/ WC	01/01-24/04	24/04-22/05	22/05-19/06	19/06-31/07	31/07-21/08	21/08-18/09	18/09-02/10	02/10-16/10	16/10-31/12	SECURITY DEPOSIT
Hanse 385	11,40	14-17	3/1	1.400	1.850	2.600	3.050	3.600	3.050	2.450	1.800	1.500	2.000
Oceanis 38.1	11,50	2018	3/2	1.400	1.900	2.600	3.100	3.650	3.100	2.500	1.900	1.550	2.000
Oceanis 38	11,15	2015	3/1	1.400	1.800	2.400	3.000	3.500	3.000	2.400	1.750	1.450	2.000
Sun Odyssey 36i	10,94	08-10	3/1	1.250	1.600	1.900	2.100	2.500	2.100	1.900	1.600	1.250	2.000
Bavaria 36 Cruiser	11,30	2012	3/1	1.300	1.600	2.000	2.300	2.700	2.300	2.000	1.600	1.300	2.000
Oceanis 35	10,45	2015	3/1	1.400	1.700	2.300	2.600	3.200	2.600	2.300	1.700	1.400	2.000
Sun Odyssey 349	10,34	2018	3/1	1.400	1.600	2.300	2.600	3.200	2.600	2.300	1.600	1.400	2.000
Hanse 345	10,40	13-17	3/1	1.300	1.700	2.200	2.400	3.000	2.400	2.200	1.700	1.300	2.000
Hanse 325	9,63	12-13	2/1	1.200	1.400	1.700	1.900	2.400	1.900	1.700	1.400	1.200	2.000

SAILING CATAMARANS

CHARTER RATES IN EURO (€)

THE CATAMARANS	LOA (m)	BUILT YEAR	CAB/ WC	01/01-24/04	24/04-22/05	22/05-19/06	19/06-31/07	31/07-21/08	21/08-18/09	18/09-02/10	02/10-16/10	16/10-31/12	SECURITY DEPOSIT
Lagoon 50	14,76	18-21	6+2/4+1	5.000	7.700	9.800	11.150	13.200	11.150	9.800	7.700	6.000	4.000
Bali 4.8	14,28	20-21	6/6	5.000	7.700	9.800	11.150	13.200	11.150	9.800	7.700	6.000	4.000
Bali 4.6	13,56	2021	5+2/4	4.700	6.400	7.900	9.400	11.300	9.400	7.500	6.400	4.900	4.000
Lagoon 46	13,99	20-21	4+2/4+1	4.400	6.150	7.500	8.950	10.700	8.950	7.300	6.150	4.700	4.000
Nautitech 46 Fly	13,79	18-19	4+2/4	4.000	5.500	7.100	8.300	10.000	8.100	7.000	5.600	4.200	3.500
Lagoon 450F	13,96	18-20	4+2/4+1	4.000	5.500	7.100	8.300	10.000	8.200	7.000	5.600	4.400	3.500
Lagoon 450F	13,96	15-16	4+2/4+1	3.600	5.100	6.500	7.600	9.200	7.500	6.300	4.800	4.100	3.500
Elba 45	13,45	2021	4+2/4	4.500	6.200	7.600	9.100	10.900	9.100	7.400	6.200	4.800	4.000
Helia 44	13,30	2017	4/4	3.600	5.100	6.200	7.600	8.800	7.100	5.700	4.700	4.100	3.500
Bali 4.3	13,10	2020	4+2/4	3.500	5.200	6.600	7.800	9.400	7.600	6.400	4.900	4.200	3.500
Bali 4.3	13,10	16-17	4+2/4	3.100	4.800	5.900	7.300	8.800	7.000	5.800	4.500	3.800	3.000
Belize 43	13,00	2001	4+2/3	2.150	2.900	3.700	4.100	4.800	4.200	3.500	2.800	2.300	3.000
Bali 4.2	12,85	2021	4+2/4	3.500	5.000	6.200	7.500	9.100	7.300	6.100	4.700	4.000	3.000
Lagoon 42	12,80	19-21	4+2/4	3.200	4.900	6.000	7.400	8.900	7.100	5.900	4.600	3.900	3.000
Lagoon 42	12,80	17-18	4+2/4+1	3.000	4.600	5.700	7.100	8.700	6.900	5.700	4.400	3.700	3.000
Lagoon 421	12,61	2015	4+2/4+1	2.600	4.500	5.600	6.900	8.100	6.600	5.200	4.300	3.600	3.000
Bali 4.1	12,37	18-20	4+2/4	2.600	4.500	5.600	6.900	8.100	6.600	5.200	4.300	3.600	3.000
Catspace	12,33	20-21	4/4	2.550	4.200	5.500	6.500	7.500	6.300	4.800	4.200	3.500	3.000
Lucia 40	11,73	2020	4/4	2.500	4.100	5.300	6.200	7.300	6.100	4.500	3.900	3.300	3.000
Lagoon 40	11,74	2020	4+2/4+1	2.500	4.100	5.300	6.200	7.300	6.100	4.500	3.900	3.300	3.000
Excess 12	11,73	2020	4+2/4+1	2.500	4.100	5.300	6.200	7.300	6.100	4.500	3.900	3.300	3.000
Bali 4.0	11,58	2016	4+2/4	2.400	4.000	5.200	6.000	7.000	5.900	4.400	3.800	3.200	3.000
Lagoon 400s2	11,97	16-18	4+2/4	2.400	4.000	5.200	6.000	7.000	5.900	4.400	3.800	3.200	3.000
Nautitech Open 40	11,98	2017	4+2/2	2.350	3.600	4.900	5.500	6.700	5.400	4.300	3.500	3.200	3.000
Excess 11	11,33	2021	4+2/2	2.300	3.700	4.800	5.200	6.300	5.100	4.200	3.400	3.100	3.000
Lagoon 400	11,97	10-14	4+2/4	2.200	3.200	4.500	5.100	6.000	4.900	3.700	3.100	2.600	3.000
Lagoon 39	11,74	14-15	4+2/4	2.200	3.200	4.500	5.100	5.800	4.900	3.700	3.100	2.700	3.000
Lagoon 380	11,55	11-18	4+2/2	2.100	3.000	3.900	4.600	5.600	4.400	3.700	3.000	2.400	3.000
Lagoon 380	11,55	2002	4+2/2	2.000	2.700	3.400	4.000	4.500	4.000	3.400	2.700	2.000	3.000



TERMS

Charter rates in Euro (€) referring to weekly charter period (7 nights / 6 days), including: charter VAT as per rate applicable on date of issue (discounted to 12% for cruising at high seas), final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas, first & last night at the marina/port, use of yacht with her equipment (VHF, Music Player, GPS, Autopilot, Echo sounder, Speedometer, Dinghy, Warm water supply, Spray hood, Bimini/tent, Blankets). Yacht equipment confirmed upon inquiry by Istion Yachting Offer Statement. For detailed specification for each yacht please contact us at charter@istion.com

COMPULSORY PER CHARTER*

Standard Charter Pack: **Yachts** with 2 cabins: €90, 3 cabins: €130, 4 cabins: €170, 5 cabins: €200, 6 cabins: €250 / **Catamarans** up to 39': €170, 40'-43': €200, 44-47': €250, 48-50': €300
Embarkation Starting date from 17:00h
Disembarkation Ending day by 09:00h
Return to base the evening before disembarkation, at 18:00h, the latest.

ONE WAY FEES

Athens-Lavrión: €400, **Athens/Lavrión-Dodecanese:** €1.100, **Athens/Lavrión-Cyclades/Sporades:** €700, **Athens/Lavrión-Ionian:** €1.200, **In-between Dodecanese/Ionian/Cyclades:** €500, **Skiathos-Volos:** €300

DISCOUNTS

2 weeks charter: 5%, **3 weeks charter:** 10%, **4 weeks charter:** 15%, **Early booking:** 10%, **Boat show:** 5%, **Repeat Istion Customers:** 5%, **Maximum discount:** 15%.

SECURITY DEPOSIT

As per Charter Party Terms, Charterer will provide at Base before embarkation a Security Deposit as per Istion Offer; payment by credit card, VISA or MasterCard only (no debit cards).

SECURITY DEPOSIT REDUCTION

Yachts up to 44ft: €250 / week + refundable security deposit €500. **Yachts from 45ft & up**

to 50ft: €300 / week + refundable security deposit €600. **Yachts from 51ft up to 54ft:** €350 / week + refundable deposit €700. **Yachts from 55ft:** €450 / week + refundable deposit €800. **Catamarans up to 41ft:** €350 / week + refundable deposit €700. **Catamarans from 42ft & up to 45ft:** €450 / week + refundable deposit €800. **Catamarans from 46ft:** €500 / week + refundable deposit €1000. The security deposit reduction is mandatory in case of a skippered charter. **For all skippered charters:** €350 + refundable security deposit €700. **Not available for regattas & races.**

OPTIONAL EQUIPMENT ARRANGEMENTS*

Blister/Gennaker for sailing yachts up to 44ft: €150/week plus extra security deposit of €500, **Blister/Gennaker for sailing yachts from 45ft to 57ft:** €200/week + extra security deposit of €500, **Kayak:** €120/charter week, **SUP (Stand Up Paddle):** €120/charter week, **Safety net installed:** €200/charter, **Extra linen:** €10/set, **Beach towels:** €5/towel, **Fishing equipment (fishing rod & reel):** €50/charter week, **Internet Pack:** Wi-Fi router for Internet aboard (subject to GSM coverage up to 5GB/week): €50/charter week, **Fast Track Pack:** Fast track access to the yacht IF feasible: by 14:00h, €150/charter, **Family Pack:** Safety net, SUP, Junior life jackets (normal-foam type): €350/charter, **VIP Pack:** Airport/Port welcome,

transfer to the yacht, welcome pack with sparkling wine & fruits, departure transfer to the airport: €300/charter.

OPTIONAL CREW SERVICES*

Skipper: €190 / day plus provisioning.
Hostess/Cook: €170 / day plus provisioning.
 Security Deposit Insurance is mandatory for skippered charters.

OPTIONAL SERVICES*

Pet on board (up to 4kg): €120 per charter

**Extras by independent providers, subject to availability, payable prior to embarkation AT BASE directly by Charterer.*

Listed Prices include all local taxes and VAT, calculated as per rates applicable and valid to this date of issuance. Charter VAT has been calculated with 50% discount for sailing at high seas, from 24% nominal rate to 12% discounted rate, assuming local regulations for the discount to apply will be met. Taxes & VAT are subject to change without prior notice or responsibility of Istion Yachting.

Present price list issued on the 29th of January 2021, replaces any previous Price List and it is applied under COMPANY'S chartering conditions published by Istion Yachting in separate statement. All prices subject to change without notice.



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IN GREECE

**ATHENS / LAVRIÓN / KOS / RHODES
LEFKAS / CORFU / SKIATHOS / VOLOS
PAROS / MYKONOS / NAFPLION
NEW CHARTER BASES
KEFALONIA / PREVEZA**

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